

MII PLAYBACK

Monthly Newsletter

June/July 1993

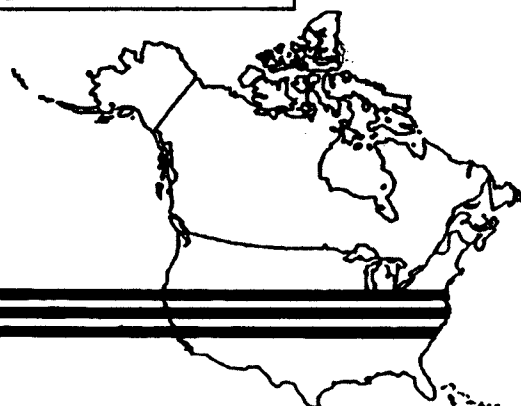
Volume 3, Number 4

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Over 1000 Strong Membership Listing

MII

Users Association of America





Have you checked your membership listing?

If your listing is incorrect or you are a new member who would like to be included in our membership listing, please contact Jennifer Beers with changes, etc. She will update your listing ASAP!

Phone: 1-800-966-1030
(703) 620-6000
FAX: (703) 620-0451

Or write to the association headquarters:
MII Users Association of America
c/o GMG International, Inc.
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Reston, VA 22091

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MII Playback is a monthly newsletter published by the MII Users Association for the benefit of the members.

*Executive Director
Publications*

David Gardy
Jennifer Beers
Pat Cleveland

The opinions expressed in this publication are those of the individuals quoted and do not necessarily reflect the position of the MII Users Association or its members.

The MII Users Association can be contacted at:
MII Users Association
c/o Gardy McGrath International, Inc.
1950 Roland Clarke Place
Suite 100
Reston, VA 22091

800-966-1030 • (703) 620-6000
FAX (703) 620-0451

MII Playback has a new look thanks to the efforts of Jennifer Beers, a recent graduate of Yale University and GMG's new graphics production specialist. We have also installed a new computer publishing program and expect to further define and enhance the new format in coming editions. As always, your suggestions for new articles and features are welcome.

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Membership Benefits Defined

OK! I know it's a lame title, but we're overwhelmed and I had to get your attention in some way because I know you're probably as busy as we are. First let me apologize for our delay in returning many of your calls to the association. Russ has left as administrative assistant to assist his sister in the administration of her new triplets. That leaves me and those GMG employees I can pull aside to help respond to user inquiries. The good news is that we're instituting a new strategy to run the association in a more responsive manner with budgetary constraints in mind. Hopefully, you'll be getting quicker responses from us in the coming months.

I thought I'd take the opportunity to define membership benefits since I promised to do so in the last issue. The need to clarify user benefits is clear because of the inevitable requirement to charge a membership fee to assist in the financing of the association (see April, May 1993 issue of the newsletter). This membership fee will be finalized after a July 20 meeting with Panasonic. What will you get for your anticipated \$25 yearly dues? Here goes.

- 1 A voice with Panasonic: Our 1-800 number and fax (703-620-0451) are standing by to receive your questions, complaints, and ideas regarding MII issues. Most importantly, we speak as one voice representing 1,100 facilities across North America. Panasonic is more than happy to listen.
- 2 The newsletter: This is our forum for communicating with each other, in addition to relating

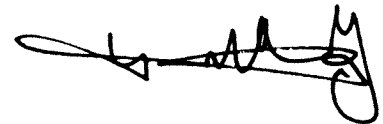
pertinent information to Panasonic and the user. From the Trading Post to the Duplication Facilities list to Technical Tips, the information contained in this rag is invaluable. And don't forget the membership listing. It's heartening to find MII users referring work and information to each other as part of a geographical network of MII producers.

- 3 Group Benefits: We've only scratched the surface, here. The exclusive MII leasing program for members which is presented in this newsletter is only step one. Using our leverage as a "group" has many potential benefits (from credit cards to equipment insurance). So stay tuned.
- 4 Discounts on Association Items: The equipment training tapes are an example of a subsidized product available to the user at a discount, while helping to fund the association (and there will be more to follow). We plan significant growth in this area (maybe even more MII coffee cups).
- 5 Reduced Rates for Newsletter Advertising: Reduced rates are available to members who wish to advertise their services in the newsletter. In addition, those members wanting to sell or purchase equipment are provided free listings in the Trading Post.
- 6 Job Referral Service: Currently included in the newsletter, the "Job Shop" is being expanded to become an on-file resume service for MII experienced personnel to benefit both employees and

employers. (More details to follow in the coming months).

- 7 Industry Trade Show Representation: The MII Users Association is represented at several industry trade shows each year including the NAB. The booth serves as a conduit for communications between manufacturers, vendors, the press, MII users, and Panasonic. This "flying the flag" is important to the format's continued growth and acceptance in the industry and provides viability for MII that is well received by MII User facility clients and customers who attend these shows.
- 8 A "Surefax" Bulletin Service that will allow MII User reports of immediate urgency to go out by fax to all members automatically. This service will be instituted shortly and will facilitate the dissemination of important information between newsletters.
- 9 A Whole Bunch of Other Things We Haven't Figured Out Yet: The sky is the limit. We rely on your ideas on how to serve you best. Let's hear 'em.

There you have it. The membership dues structure will be presented next issue. We're still taking input on this subject so please respond. Enjoy the summer.



David R. Gardy
Executive Director
MII Users Association of America

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LEASE! LEASE! LEASE!

(MII Leasing Without the Hassle)

The MII Users Association has entered into agreements with Chesapeake Industrial Leasing Company and Eagle Leasing to provide members with cost-effective, reasonable leasing terms for MII equipment.

As promised, it's finally here. Our effort at securing group benefit leasing agreements with two reputable leasing companies, each with extensive experience in audio visual leasing, has been successful. The goal in selecting these firms from over 15 companies was to ensure that members would be treated fairly, evaluated on an equitable basis and that very reasonable rates would be offered. This arrangement is a win-win situation for all: the leasing company which has pre-endorsed access to the membership; the MII user who has an opportunity to sign a reasonable deal (even with limited credit history); and the association which gets a 1% referral fee from the companies for every lease signed (this, of course, will help with user activities, benefitting all members).

The association pursued this relationship for a variety of reasons. Primarily, users reported that there was no real MII equipment leasing that was attractive. This, of course, resulted in some potential MII users going to the Betacam option, which although more costly, offers some subsidized leasing.

As part of the association's dedicated effort to expand the user base and enhance the longevity and acceptance of the format, it was clear to the association membership that such action was necessary. Now lets make it work. Don't be hesitant! If you've been thinking about it, now's the time to make the move. The rates that these

companies can offer in the current business climate are extremely attractive. We will continue to monitor these rates to ensure that they stay reasonable; but, there is no way we can control the U.S. economy.

It's a beneficial solution for everyone involved with MII, including Panasonic and the dealers. All have indicated a desire to work with us in support of this endeavor.

We will be looking for continued feedback from all members regarding the performance of these leasing companies. These firms understand that continued association endorsement is conditional upon good response to their programs. Good luck!

The 8 basic steps to leasing through the association:

- 1) Review the rates for each company listed. (See below for instructions on how to figure your monthly payment.) Consult your accountant or financial advisor to determine the deal that best suits your financial needs (tapes and other factors considered).
- 2) Call one (or both) of the companies' contacts listed and ask for an application. Ensure that you let them know you are a member of the MII Users Association. (They will follow up and check with us.)
- 3) Get a quote from your dealer for the equipment you wish to acquire. Let the dealer know this will be an MII Users Association lease.
- 4) Submit the application and required documents indicating the equipment list.
- 5) Notify the association to let us know you've submitted the application and we will track its progress.
- 6) When approved, notify the dealer, who will interface with the leasing company to officially sell the gear. (Remember, the leasing company is purchasing the gear then leasing it to you.) If you're not approved for some reason and you are dissatisfied with the explanation, let the association know. We will make every attempt to help you.
- 7) When the gear is delivered, run it through its paces to ensure it works OK. (This is important.) If it does not function properly, notify the dealer and the leasing company. If it functions properly, notify the leasing company and start using the gear. Make sure you make all payments promptly.
- 8) Let the association know when the deal is complete. The process is now over. (Go have a beer.)

To figure your monthly payment, multiply the rate factor (in the rate chart) times the purchase price. (i.e. for Chesapeake Leasing, True Lease Option, price of \$20,000 for 60 months: Payment = \$20,000 x .02275 = \$455/month.)

Remember, only MII Users are being offered these low rates by these companies. The expected quantity of MII sales resulting from this arrangement and the leasing firm's extensive pre-endorsed access to our membership is guaranteeing these low rates. In addition, the association will receive lease referral fees to help support activities and member benefits.

Lease Option Number 1 -- Eagle Leasing Company

Particulars of EAGLE LEASING Programs

Express Lease Program Guidelines

Lease Applications should always include:

Vendor name, address, phone, sales representative
Name of business, address, phone & fax
Contact person
Name of person signing lease
Number of years in business (2 years or more)
What type of entity - Sole proprietor, Corporation, etc.
Nature of business
Personal information on Owner or President including Social Security Number
Always include at least 3 or more Trade references and landlord information
Business Bank account name, phone number, account number, city, state and contact name
* Business account must be at least 2 years - if less, name of previous bank
Equipment description and total cost
Brief write up on purpose of equipment

Express Lease Program up to \$15,000 Application Only

Application
A minimum of 2 years in business
Two year relationship with bank and a minimum four figure average
Clean personal bureau (TRW, etc.)
Clean Trade References

(Continued on page 5)

EAGLE LEASING MII USERS RATE CHART

FMV

Equipment Cost	24 MO.	36 MO.	48 MO.	60 MO.
\$10,000 - \$15,000	.04820 11.10%	.03381 11.13%	.02711 12.0%	.02330 12.46%
\$15,001 - \$35,000	.04773 10.25%	.03377 10.25%	.02699 11.10%	.02325 11.76%
\$35,001 - \$50,000	.04634 9.5%	.03335 9.48%	.02598 9.41%	.02211 10.6%
\$50,001 - \$100,000	N/A	.03299 9.40%	.02590 9.37%	.02199 9.75%
\$100,001 - \$250,000	N/A	.03287 9.13%	.02531 9.19%	.02159 9.54%

\$1.00 Buy Out

Equipment Cost	24 MO.	36 MO.	48 MO.	60 MO.
\$10,000 - \$15,000	.05188 12.65%	.03586 12.91%	.02855 13.13%	.02436 13.51%
\$15,001 - \$35,000	.05057 11.34%	.03552 11.51%	.02831 12.35%	.02410 12.98%
\$35,001 - \$100,000	.04934 10.55%	.03485 10.64%	.02749 10.51%	.02325 11.71%
\$50,001 - \$100,000	N/A	.03429 10.49%	.02675 10.39%	.02245 10.65%
\$100,001 - \$250,000	N/A	.03379 10.25%	.02646 10.29%	.02213 10.60%

OPTION # 1

The above rate factors are with first and last payments made in advance and then a Fair Market Value Purchase Option, not to exceed 10% at the end of the term.

**All terms are subject to approval.*

Contact Kathi Klein at (714) 579-8777

OPTION # 2

These rate factors are with first and last payments made in advance and then a One Dollar Buy Out at the end of the term.

**Eagle also leases used equipment for up to 36 months.*

(Eagle Leasing, continued from page 4)

Express Lease Program up to \$25,000 Application Only

Application

A minimum of 3 years in business
Two year relationship with bank and a minimum four figure average
Clean personal bureau (TRW, etc.)
Clean Trade References

Express Lease Program \$25,000 to \$35,000 Application Only

Application

A minimum of 5 years in business
Three year relationship with bank and a minimum five figure average
Clean personal bureau (TRW, etc.)
Clean Trade References

Normal Flow of an Equipment Lease

- Lead is generated by vendor and turned over to Eagle Leasing.
- Leasing company requests from customer any financial information needed.
- Financial information is received by Eagle Leasing (clock starts if complete).
- Credit is checked and if necessary, financials are reviewed. (This process takes anywhere from 1 hour to 5 days depending on size and structure of lease request.)
- When credit is complete, the file is reviewed to submit to loan committee.
- Loan committee reviews package depending on dollar amount, this takes from 1 hour to 5 days depending on size and structure of lease request.
- Once approved, the vendor and lessee are notified of approval.
- Equipment cost, lease term, and company legal name is verified.
- Lease documents are either personally signed when possible, or the documents will be overnight mailed.
- Once the documents are returned, Eagle Leasing will then issue a Purchase Order to the vendor authorizing delivery.
- Once the equipment has been delivered and installed, a telephone audit and, depending on the dollar amount, a field audit of the equipment will take place. (The field audit takes no more than 24 to 48 hours.)
- After all the verifications have taken place, Eagle Leasing express mails the Lease documents to our bank. All vendor checks will then be issued within 48 hours. Overall funding takes 24 to 72 hours.

Please Note: There are exceptions to everything. In most cases, it is the customer who delays any or all of the above steps. Close communication can resolve most issues and delays.

**Sole Proprietorship & Individuals
Commercial Lease Package Requirements
\$50,000 and Above**

The following items will be needed to fulfill and complete the requirements for all commercial lease transactions.

1. Last two (2) year end financial statements, audited or CPA reviewed are preferred.
2. Current interim financial statement (within last 3 months).
3. Two (2) years signed U.S Individual Income Tax Returns of principal(s).
4. Equipment description and price.
5. Personal financial statement of principal(s).
6. Four (4) business trade references including contact names, account numbers and phone numbers.
7. Bank references including any lines of credit or business savings accounts - provide account numbers, contact names and phone numbers.
8. Landlord reference.
9. Credit inquiry authorization release form, signed and dated.

The following is not required but will greatly enhance the presentation and turnaround time.

10. Description of the lessee's business, operations, customers, etc.
11. Explanation of the proposed usage of the new equipment.

(Continued on page 6)

(Eagle Leasing, continued from page 5)

12. Explanation of how the lessee will pay for the new equipment, e.g. budget, new contracts, new product line, etc.
13. Explanation of any derogatory items of concern, financial and personal.
14. Customer references.

**Corporations, Limited Partnerships,
Sub Chapter S Corporations
Commercial Lease Package Requirements
\$50,000 and Above**

The following items will be needed to fulfill and complete the funding sources' requirements for submission and approval of all commercial lease transactions.

1. Last two (2) year end financial statements, audited or CPA reviewed are preferred.
2. Current interim financial statement (within last 3 months).
3. Last two (2) years Corporate Tax Returns.
4. Equipment description and price.
5. Last two (2) years signed U.S Individual Income Tax Returns of principal(s).
6. Personal financial statement of principal(s).
7. Four (4) business trade references including contact names, account numbers, and phone numbers.
8. Bank references including any lines of credit or business savings accounts - provide account numbers, contact names and phone numbers.
9. Landlord reference.
10. Credit inquiry authorization release form, signed and dated.

The following is not required but will greatly enhance the presentation of the submission to the lender.

11. Description of the lessee's business, operations, customers, etc.
12. Explanation of the proposed usage of the new equipment.
13. Explanation of how the lessee will pay for the new equipment, e.g. budget, new contacts, new product line, etc.
14. Explanation of any derogatory items of concern, financial and personal.
15. Customer references.

** Please note that Personal Guarantees of Principals are required on almost all lease transactions, very few exceptions allowed.*

**Commercial Lease package Requirements
On All Transactions - \$50,000 and Above**

The following items will be needed to fulfill and complete the funding sources' requirements for submission and approval of all commercial lease transactions.

1. Completed Lease Application (very complete, the more info the better). The application must include the following:
2. Bank references including any lines of credit or business savings accounts - provide account numbers, contact names, and phone numbers.
3. Four (4) business trade references including contact names, account numbers, and phone numbers.
4. Comparable credit to amount requested if possible.
5. Landlord reference.
6. Equipment description and price.
7. Credit inquiry authorization release form, signed, and dated (a release is on the bottom of the application).
8. Last two (2) year end financial statements, audited or CPA reviewed are preferred.
9. Last two (2) years Corporate Tax Returns (signed & complete, legible copies).
10. Current interim financial statement (within last 3 months).
11. Personal financial statement of principal(s).
12. Last two (2) years signed U.S Individual Income Tax Returns of principal(s) (signed and complete, legible copies).

The above items are required on All transactions prior to processing.

The following is not required but will greatly enhance the presentation and turnaround time.

13. Description of the lessee's business, operations, customers, etc.
14. Explanation of the proposed usage of the new equipment.
15. Explanation of how the lessee will pay for the new equipment, e.g. budget, new contracts, new product line, etc.
16. Explanation of any derogatory items of concern, financial and personal.
17. Customer references.

** Please note that Personal Guarantees of Principals are required on almost all lease transactions, very few exceptions allowed.*

Lease Option Number 2 -- Chesapeake Leasing Company

Particulars of Chesapeake Leasing Programs

Sole Proprietorship & Individuals Commercial Lease Package Requirements

The following items will be needed to fulfill and complete the requirements for all commercial lease transactions.

- 1 Last two (2) year end financial statements, audited or CPA reviewed are preferred.
- 2 Current interim financial statement (within last 3 months).
- 3 Two (2) years signed U.S Individual Income Tax Returns of principal(s).
- 4 Equipment description and price.
- 5 Personal financial statement of principal(s).
- 6 Four (4) business trade references including contact names, account numbers and phone numbers.
- 7 Bank references including any lines of credit or business savings accounts - provide account numbers, contact names and phone numbers.
- 8 Landlord reference.
- 9 Credit inquiry authorization release form, signed and dated.

The following is not required but will greatly enhance the presentation and turnaround time.

- 10 Description of the lessee's business, operations, customers, etc.
- 11 Explanation of the proposed usage of the new equipment.
- 12 Explanation of how the lessee plans to pay for the new equipment, e.g. budget, new contacts, new product line, etc.
- 13 Explanation of any derogatory items of concern, financial and personal.
- 14 Customer references.

* *Please note that Personal Guarantees of Principals are required on almost all lease transactions, very few exceptions allowed.*

(Continued on page 8)

CHESAPEAKE INDUSTRIAL LEASING CO.

MII USERS RATE CHART

In Business 2 Years or More

True Lease

Equipment Cost	24 MO.	36 MO.	48 MO.	60 MO.
\$15,000 - \$24,999	.04576	.03306	.02664	.02275
\$25,000 - \$49,999	.04468	.03248	.02591	.02186
\$50,000 - \$99,999	.04414	.03190	.02542	.02161
\$100,000 and up	Call for Quote			

First & Last Payment: Payable in Advance Plus all Applicable Taxes

First Payment Due in Approximately 30 Days

Fair Market Value Purchase Option Not to Exceed 10%

\$1.00 Buy Out

Equipment Cost	12 MO.	24 MO.	36 MO.	48 MO.	60 MO.
\$15,000 - \$24,999	.0950	.0495	.0350	.0278	.0236
\$25,000 - \$49,999	.0930	.0485	.0345	.0270	.0226
\$50,000 - \$99,999	.0920	.0480	.0338	.0267	.0224
\$100,000 and up	Call for Quote				

\$1.00 Purchase Option

Advance Rentals: 12 MO. (1); 24 MO. (2); 36-60 MO. (3)

Plus All Applicable Taxes

Contact Tom Tellier at 1-800-782-1022

(Chesapeake Leasing, continued from page 7)

**Corporations, Limited Partnerships,
Sub Chapter S Corporations**

Commercial Lease Package Requirements

The following items will be needed to fulfill and complete the requirements for all commercial lease transactions.

- 1 Last two (2) year end financial statements, audited or CPA reviewed are preferred.
- 2 Current interim financial statement (within last 3 months).
- 3 Two (2) years Corporate Tax Returns.
- 4 Equipment description and price.
- 5 Last two (2) years signed U.S Individual Income Tax Returns of principal(s).
- 6 Personal financial statement of principal(s).
- 7 Four (4) business trade references including contact names, account numbers and phone numbers.
- 8 Bank references including any lines of credit or business savings accounts - provide account numbers, contact names and phone numbers.
- 9 Landlord reference.
- 10 Credit inquiry authorization release form, signed and dated.

The following is not required but will greatly enhance the presentation and turnaround time.

- 11 Description of the lessee's business, operations, customers, etc.
- 12 Explanation of the proposed usage of the new equipment.
- 13 Explanation of how the lessee plans to pay for the new equipment, e.g. budget, new contacts, new product line, etc.
- 14 Explanation of any derogatory items of concern, financial and personal.
- 15 Customer references.

* *Please note that Personal Guarantees of Principals are required on almost all lease transactions, very few exceptions allowed.*

**Commercial Lease Package Requirements
for All Lease Applications**

The following items will be needed to fulfill and complete the funding sources' requirements for submission and approval of all commercial lease transactions.

- 1 Completed Lease Application (very complete, the more info the better). The application must include the following:
- 2 Bank references including any lines of credit or business savings accounts - provide account numbers, contact names, and phone numbers.
- 3 Four (4) business trade references including contact names, account numbers and phone numbers.
- 4 Comparable credit to amount requested if possible.
- 5 Landlord reference.
- 6 Equipment description and price.
- 7 Credit inquiry authorization release form, signed and dated (a release is on the bottom of the application).
- 8 Last two (2) year end financial statements, audited or CPA reviewed are preferred.
- 9 Last two (2) years Corporate Tax Returns. (signed & complete, legible copies)
- 10 Current interim financial statement (within last 3 months).
- 11 Personal financial statement of principal(s).
- 12 Last two (2) years signed U.S Individual Income Tax Returns of principal(s). (signed and complete, legible copies)

The following is not required but will greatly enhance the presentation and turnaround time.

- 13 Description of the lessee's business, operations, customers, etc.
- 14 Explanation of the proposed usage of the new equipment.
- 15 Explanation of how the lessee plans to pay for the new equipment, e.g. budget, new contacts, new product line, etc.
- 16 Explanation of any derogatory items of concern, financial and personal.
- 17 Customer references.

* *Please note that Personal Guarantees of Principals are required on almost all lease transactions, very few exceptions allowed.* ☐

Turn Betacam production clients into MII Users!

Betacam/MII or MII/Betacam Transfer!

Now available to the Users Association -- Members at reduced rates!
48 hour turnaround for quantities of up to four tapes (via Federal Express)
for both "S" and "L" size Betacam cassettes.

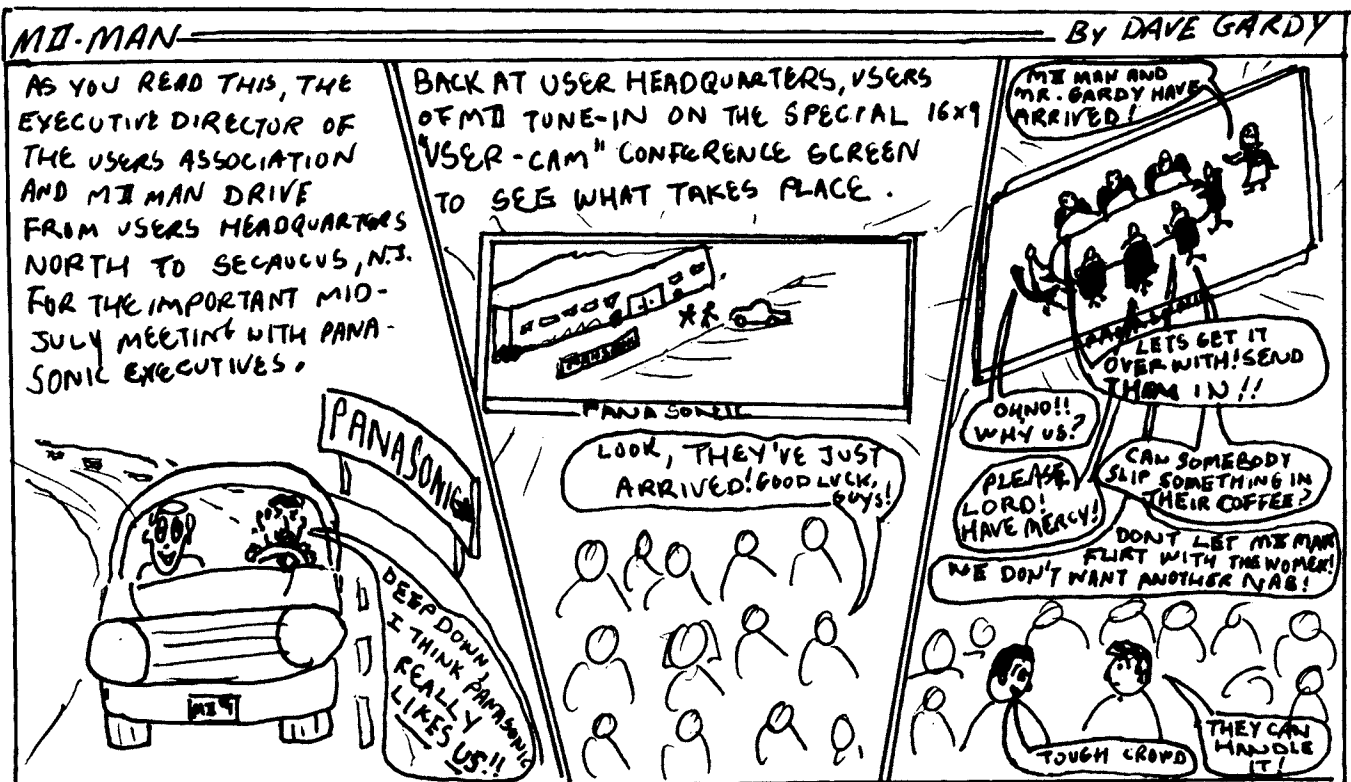
Services supplied by GMG International at the following rates
(which include the cost of tape):

up to 20 minutes	\$37.00/dub
up to 30 minutes	\$55.00/dub
up to 60 minutes	\$105.00/dub
up to 90 minutes	\$155.00/dub

(Shipping not included.)

Call 1-800-966-6689 and ask for Tammy Hoffman or the Users Association
Headquarters at 1-800-966-1030.

Transfers delivered C.O.D. or VISA/Mastercard accepted.



Letters to the Editor

To: MII Users Association
Re: Trading Post

... In appreciation for your time on this, and because the MII Trading Post has been very valuable to me so far (to include finding an MII dockable deck), I thought I would throw in a small check with this request. Please find enclosed a check for \$20.00. Will be contacting you again soon to have some MII dubbing done. Thanks again for your help on this.

Mark Kregel
Aberdeen, Maryland

Dear Mark,

Thank you for your donation. And thanks for your letter. Glad we could help.

To: MII Members

We had some MII gear stolen last week while on a shoot in Florida. If anyone should offer to sell an AU500 Serial #G7TNC0210 or an AU520 Serial #A1TNA0024, we would appreciate your giving us a call toll free at 800 226-4949. This equipment and others were taken from our rooms while we were dining

in the Hotel Restaurant.

It's a tough loss when you self-insure as we do, but could have been worse -- the thieves left behind a Sony 400 with Vinten sticks, audio and lighting kits and most of our shot tapes. We believe the thieves thought they were taking ordinary VCRs and did not realize that the MII decks can't be used to tape TV programs or playback movies that you rent at the Video Store.

With that in mind, we ran ads in the local paper's lost and found column offering a reward. The local paper also ran a column on it and was nice enough to ignore the value of the theft and play up the angle "if you happen to find these lost items there is a reward".

I'm enclosing the article -- we'll probably frame the original and hang it on the wall as a reminder that gear in hotel rooms is not safe.

Bob Lorentzen
President & Executive Producer
Video Techniques, Incorporated

Dear Bob,

We're sorry to hear about your loss and hope the equipment can be recovered. Text of the article can be found in the News Brief section of this edition. □

equipment to the component level. A strong background in the maintenance of MII equipment is very important.

Resume to: Jerry Plemmons; VP, Engineering; WKYC-TV; 1403 East Sixth Street; Cleveland, OH 44114. WKYC-TV is a multimedia/NBC owned station. EOE

Experienced MII Editor, must be willing to relocate to the Washington, DC area, salary commensurate with experience. Ref. #9202A

Experienced Amiga Graphic Artist, 2-D and 3-D capability, familiarity with MII desired, must be willing to

relocate to the Washington, DC area, salary commensurate with experience. Ref. #9202B
Send resumes and sample tapes to the Association, please state which position you are interested in.

All responses will be kept in strictest confidence. □

News Briefs

MII Happenings from Around the Country

Film Producer Offers A Reward for Stolen VCRs

by Bill Bond, from the Lake Sentinel, Friday, May 21, 1993

Tourism trivia of the day: Last week, a crew was making a video to lure international vacationers to an area when they had their equipment ripped off by thugs. Where did this theft take place? Was it South Florida where more and more vacationers are arriving from Europe in blue helmets, flak vests and armored cars? Nah. Was it Central Park in the Big Apple? Nope. Was it downtown Los Angeles Sorry, wrong again. How about infamous International Drive in Orlando where the state Department of Law Enforcement shares office digs with the Chamber of Commerce? Nah. None of the above -- dang it. Much to the chagrin of Lake County officials who hired the production team to make the film, the theft happened in our back yard.

Actually, the burglary happened at the Flagship Inn near Clermont, where the technicians were staying. They had just knocked off shooting scenes at Mission Inn Golf and Tennis Resort and of seaplane landings on Lake Harris and returned to their rooms to wash up before going to eat in the hotel dining room.

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MII Job Shop

The MII Job Shop is a forum provided to the membership to publicize both employment opportunities and talent availability for MII expertise. We will publish your help wanted or position wanted ad (anonymity protected if requested). Please send all employment opportunities, resume's, ad copy, etc. to the association. Our current offerings are:

Maintenance Technician with significant experience trouble shooting complex analog and digital

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They occupied three separate rooms and locked the doors behind them and took keys with them, they said. While they were eating, somebody entered their rooms and left with the equipment and the tape with the the Mission Inn and seaplane footage. Lot of good the tape will do the thieves. It can't be played on standard VHS VCRs or most of those recording cameras that have playback.

The sheriff's office is investigating the case, but meanwhile, the company, Video Techniques Inc., is offering a \$1,000 reward for the return of a pair of Panasonic MII VCRs. The recorders, along with two walkie talkies, a Sony video monitor and four metal recording tapes, were stolen May 13.

Film producer Bob Lorentzen is hoping somebody will read about his loss. "I'm hoping somebody will, and call and say they just happened to find the VCRs behind a gas station somewhere. And I'll tell them I'll be right over with the \$1000 reward, with no questions asked," Lorentzen said Thursday in a phone interview from his Tampa office. "I just want my two VCRs back," he said.

Soooo -- if you are reading this and just happen to see two VCRs behind a gas station and uh ... um ... don't have the foggiest idea how they got there, give Lorentzen a jingle at 1-800-226-4949. □

MII DUDE Check your Decks!

Summer is often a slow time for many facilities. This is an excellent time to get ready for busier times ahead by performing routine maintenance and adjustments on your MII studio decks. Please feel free to copy the simplified tension measurement sheet on page 16 to keep a record of your machine's performance. □

Maintenance Software Available

Brian Roos, the Senior Field Engineer for Panasonic's Broadcast Engineering and Service Division in Norcross, Georgia, has developed a computer database with step-by-step instructions for performing routine maintenance on most models of Panasonic MII equipment.

The instructions found in this database are meant to be a "user friendly" companion to the maintenance procedures found in Panasonic's service manuals. Procedures for adjusting RF, A/C heads, tape tension, linear audio, and mechanical presets are included; as well as a flow chart illustrating the proper order in which to make these adjustments.

Although not 100% complete the database provides information for the following models: AU-400, AU-410,

AU-500, AU-550, AU-60, AU-650, AU-620, and AU-65. The database has an easy-to-use interface for viewing files, and you can print out hard copies of each procedure.

Copies of this program are available from the Association. Just call the us at 800-966-1030. Be sure to let us know what size disk you need-- 3.5 or 5.25, and we'll send a disk to you. We appreciate the effort Brian has put into this project, and we'll provide updates as he adds information about the rest of the MII line.

Canadian members, please contact Denis Orendt of Panasonic Canada, phone (416) 238-2269. He'll be able to provide the disk for you.

NOTE: Maintenance Software will now cost \$15 per disc. All proceeds will benefit the MII Users Association. □

Government Solicitations

CH Joint Visual Information Activity, 601 N Fairfax St., Rm 334, Attn: Contract Mgmt Branch, Alexandria, VA 22314-2007
T-MOTION PICTURE PRODUCTION Sol DAE08-93-R-5008, Due 080593. Contact: Contract Specialist Barbara Coleman, 703/274-3257, or Contracting Officer Harold Thompson, 703/274-3258. The Joint Visual Information Activity has a requirement for a motion picture production entitled "Norway Airland Marine Expeditionary Brigade". The estimated length is 20 minutes. The production is to be photographed in Trondheim, Norway. Estimated period of performance is 250 days after contract award. FOB Quantico, VA. This is a 100% small business setaside procurement limited to contractors on the Qualified Film Producers List (QFPL). For information regarding inclusion on this list, please contact: Federal Audiovisual Contract Management Office, phone number (703) 274-4876. The QFPL number should be included in solicitation requests and only written requests shall be honored. The Transaction Action Number is 1019. (168)

U.S. Information agency, Bureau of Broadcasting, ATTN: Heide Kersey, B/AO Room 1657-C, 330 Independence Avenue SW, Washington, D.C. 20547
X-FOREIGN LANGUAGE RADIO AND TELEVISION
BROADCASTING/PROGRAMMING:

FOREIGN LANGUAGE SCRIPT
TRANSLATION/BROADCAST:
PRODUCTION/RESEARCHER/WRITER/L
ISTENER MAIL PROCESSING POC
Contracting Officer: Heide Kersey, (202) 619-3683 Voice of America and Worldnet Television a leading international radio and television broadcast organization, is seeking qualified individuals for free-lance assignments. VOA broadcasts to an international audience in English and 48 other languages. BOA and Worldnet TV are seeking qualified sources for the following types of free-lance assignments including: Radio/TV Broadcast Announcers/Narrators and Personalities, Researcher/Writers, Producers/Editors, Listener Mail Processors. Additionally, Office of Cuba Broadcasting, which broadcasts radio and television programming in Spanish to Cuba is seeking qualified sources for similar free-lance assignments. Other General Information is as follows: 1. Free-lance assignments are performed on contract basis. 2. Most assignments require working in Washington, D.C. (some assignments require work at Bureau of Broadcasting studios). 3. Sources will be required to undergo a background security investigation and pass the clearance process successfully to receive assignments. 4. Contractor candidates must be willing to work on an as required basis. Some broadcasting activities require working irregular hours -- very early in morning or late into evening -- depending on broadcast schedule. 5. Free-lance assignments are requested as needed. The Bureau

(Continued on page 15)

MII Duplication Facilities

If you are a duplicator, or if your facility does duplication in addition to its other services, and you are an MII User. The Association needs to know about it. We are compiling a listing of MII Duplicators that we'll run regularly in the newsletter. Please contact the Association to be included in the listing.

Currently our list includes:

Action Video Productions
Greenville, SC
(803) 297-8865

American Production Services
Seattle, WA
(206) 282-1776

Advanced Audio Video Denver, CO
800-368-0406

American Magnetic Media
Denver, CO
800-USA-TAPE

AME N.Hollywood, CA
800-336-3827

Avon Productions
South Plainfield, NJ
(908) 756-0643

Cassette Dub Inc. Northvale, NJ
(201) 767-7077

CenterCom, Inc.
Milwaukee, WI (414) 353-2001
Lincolnwood, IL (708) 675-1411
Tampa, FL (813) 886-8266

Commercial Video 101 Winston St.,
Cumberland, MD 21502
(301) 724-2799 ask for Greg.

Commonwealth Films
Richmond, VA
(804) 649-8611

Copymaster Video Villa Park, IL
(708) 279-1276

Cinequipt St Paul, MN
(612) 646-1780

Creative Visual 10135 J St., Omaha,
NE 68127
800-547-4184 ask for Larry.

Curtis Inc. Charlotte, NC
800-733-2878

Curtis Inc.
Cincinnati, OH 45202
800-733-2878

DECI Dallas, TX
800-880-9400

Elite Video Production
Brooklyn, NY
(718) 627-0499

HAVE, Inc. Hudson, NY
(518) 828-2000

Global Vision Reisterstown, MD
(301) 356-6715

Industrial Audio Video
Houston, TX
(713) 535-2375

Industrial Communications
Birmingham, AL
(205) 942-0132

International Video Center
2528 Edgehill Rd
Cleveland Heights, Ohio 44106
(216) 321-1440

Juntunen Video Minneapolis, MN
(612) 341-3348, Mike Vinup

MagneTech Ft. Lauderdale FL
800-683-DUPE

Master Images Video Duplication, Inc. Northbrook, IL
(708) 564-0470

Media Concepts St. Petersburg, FL
(813) 321-2122, 800-330-3873

Multi-Magnetics Denver, CO
(303) 825-7768

Network Video Services
Alexandria, VA
800-289-DUBS (3827)

Park Avenue Productions,
Richmond, VA
(804) 346-3232

Preston Trucking Preston, MD
(410) 673-2930

Pro Line Video Austin, TX
(512) 837-2000 x30

Quinn Productions
Winston-Salem, NC
(919) 768-2746

Televent Video Services
Oak Park, IL
(708) 383-5588

Vaughn Communications:
Minneapolis, MN 800-323-0281
Creve Coeur, MO (314) 576-6804
Phoenix, AZ 800-228-7609
Milwaukee, WI (414) 276-6511

Tampa, FL 800-252-7564
New York, NY (212) 447-1038
Portland, OR 800-772-2251
Atlanta, GA 800-966-0859
Irvine, CA 800-228-7609

Video Duplication Atlanta, GA
800-235-9732

Video Duplication Services
Columbus, OH 800-289-4301
Dayton, OH (513) 294-5883
Cleveland, OH (216) 741-3827
Youngstown, OH (216) 792-3827

Videoland Lacey, WA
(206) 491-1332

VideoPlay Industries Rockville, CT
(203) 875-5211

Video Proofs Rohnert Park, CA
(707) 586-0383

Video Replay Chicago, IL
(312) 467-0425

Video Transfer Rockville, MD
(301) 881-0270

Vidicomp Distributors
Houston, TX
(713) 694-6400

VIP duplication 2908 Cameron St.
Suite-B, Monroe, LA 71201
(318) 322-8222 Phillip Nelson

Wilderness Productions
S. Lake Tahoe, CA
800-874-7488, in CA (916) 577-3008

WGVU/WGVK-TV
Grand Rapids, MI
(616) 771-6666, TDD 800-748-0488

WJZY-TV Charlotte, NC
(704) 398-0046

WPSD-TV Paducah, KY
(502) 442-8214, Bob Fesmire

Broadcast Video Products
480 Main St Armonk, NY
(914) 273-6649, Jack Miller

Canadian Duplicators:

Agincourt Productions
Richmond Hill, Ontario
(416) 886-8273

General Audio Visual
Mississauga, Ontario
(416) 676-8211

*If your company isn't listed here
and should be, please call the
Association at 800-966-1030. □*

MII Rentals

If your facility rents out MII equipment, and you'd like others to know that fact, let us know. We need to know what MII equipment you rent out. Call 800-966-1030 or fax your information to us at (703) 620-0451, to be added to the following list.

Currently our list includes:

AudioVisual Headquarters
Rancho Dominguez, CA
(310) 885-4200
Rent out 3-AU-65's, they have shipping cases.

Avon Productions S. Plainfield, NJ
(908) 756-0643
Studio & Field MII, Cameras, etc.

Avonix Brookfield, WI
800-222-6050
Full line of MII available

Cinequipt St Paul, MN
(612) 646-1780
Full line of MII available

Davis Audio Visual Inc Denver, CO
(303) 455-1122

ECI Video Dallas, TX
800-880-9400

AU-63H, AU-65H, WV F700 cam
/AU-410 dockable

Professional Desktop Video Systems
Glendale, CA
800-862-7820
Camcorder WV-F700/AU 410

Pro Line Video Austin, TX
(512) 837-2000 x30
Full line MII

Video Management Systems
Indianapolis, IN
(317) 639-6163
Sony M7 Cam., AU 500 Portable MII
Deck

Vidicomp Distributors
Houston, TX
(713) 694-6400

WGVU/WGVK-TV
Grand Rapids, MI
(616) 771-6666, TDD 800-748-0488
AU-650, AU-500, AU-400

Broadcast Video Products
480 Main St Armonk, NY
(914) 273-6649, Jack Miller

Canadian Rentals:

VidCom Vancouver, B.C.
(604) 732-9711
WV-F250/AU400 Camcorder, AU-
63, AU-65, AU-550

MII and Education

Highland University's (New Mexico) Communications Arts Program, where students are prepared for jobs in industrial video, recently added an MII suite to its facilities to supplement a range of Panasonic Broadcast Systems Company video equipment.

The new suite features an AU-62 MII studio player, an AU-63 MII studio player with Auto-Tracking and an AG-7650 S-VHS video cassette player as source machines, an AU-65 studio VTR record deck, an AG-A800 multi-event edit controller and a WJ-MX50 digital AV mixer with character generator module. It is anticipated that the equipment will be used largely for outside projects for various state agencies, such as a tape on a new curriculum for handicapped students prepared for the Governor's Committee.

"We got into MII because we wanted a broadcast-quality format," says Dr. Drake Bingham, program coordinator for the technical components of the Communication Arts department. "We were on the verge of buying another format when I saw the cost-effective AU-60 series of MII products demonstrated in Dallas. It was ideal for us. . ."

Dr. Bingham adds that "Panasonic could have made it difficult to interface MII to S-VHS if they designed MII as a discreet production line, but they gave some real thought to how to interface to S-VHS." □

Association Membership

If you are not currently a member of the MII Users Association of America and are interested in joining. Please fax or mail us the following information: company name, contact persons name, mailing address, phone and fax numbers (if available), if you do or do not have MII and which machines (make & model) you have.

We may be contacted at:

MIU Users Association of America
c/o GMG International, Inc.
1950 Roland Clarke Pl., Suite 100
Reston, VA 22091

Or you may fax us at (703) 620-0451,
or call toll free at 800-966-1030. □

New MII Alignment Tools and Fixtures

Model # and Description

VFK0356C
MII Tool Kit

VFM7089EAG(large)
MII Alignment Tape

VFM7088EAC(small)
MII Alignment Tape

VFM7004EAG
12MHz RF Sweep Tape

VFJ7080EG(low cost)
Electrical Set Up Tape

VFJ7081EG(low cost)
Mechanical Set Up Tape

VFK0409
Component Out Cable

VFK0705A
AU/410 Test Jig

VFK0735
Head Tip Protrusion Gauge

VFK0736
Mounting Base for VFK0735

Please contact your dealer for more information. □

MII Trading Post

Please contact us when the equipment is sold!!!

Equipment Wanted

Wanted: USED ONE INCH MACHINE, Prefer Ampex VPR-2 or Hitachi HR200E or HR200B. Please contact the MII Users Association, 800-966-1030, fax (703) 620-0451 (VA) if you have one to sell.

Wanted: JVC 811, or possibly Panasonic 7750 S-VHS editor. Phone or FAX Steve at (608) 251-8855.

Wanted: Used Panasonic AU-TB50B Time Base Corrector in good condition. Please contact John Cahill (908) 269-0100 (NJ).

Wanted: Will Buy your used Panasonic batteries (AU-BP220) if you have upgraded to "brick batteries" Please Contact Mark Kregel (410) 734-7961 (Baltimore, MD).

Equipment for Sale

Panasonic AU-65H Studio Recorder/Editor, with TBC and TC. 7 months old, 40 hrs on heads, \$11,600. Contact Dave Hilsen (612) 461-3470 (MN).

JVC KA M20U MII Camera Adapter Plate, allows JVC KY 17, 25, and 27 cameras to use MII dockable decks. Immaculate condition. List \$1200 asking \$350, includes Anton Bauer batt. plate. Please Contact Mark Kregel (410) 734-7961 (Baltimore, MD).

Panasonic CLE 200/ AU 400, new heads, excellent condition, \$9,000. W/ case & quick draw case. **CHYRON ACG \$4,500.** Call Tom Whaley at (419) 621-0602 (Sandusky, OH).

GVG 1600 Series Production Switchers, 1L and 1X (10 Inputs) \$6,000.00, 3K (16 Inputs) \$10,000.00. 7K and 7H (20 Inputs) \$12,000.00. All options are available. Contact Post Plus 40 East Main St., Port Jervis, NY 12771.

Panasonic AU-520, Portable MII Recorder, Demo unit, \$8,995.00. **Panasonic AK-400/AU-400 Camera/Dockable MII,** \$11,000.00. Also available: **JVC KY35ENG/KAB35 Camera,** includes 15:1 lens; **Betacam adaptor,** \$13,000.00; **Crosspoint-Latch 6112 2M/E switcher w/chroma key** \$2,250.00; **Crosspoint-Latch 8200 switcher/DVE w/dual channel TBC** \$1,925.00; **ECHOLAB, DV7 SEG/switcher w/GPI** \$2,995.00. Please contact Ken Muehlbauer, 800-222-6050.

Panasonic AU-65, MII Studio Recorder/Editor, good condition, \$8,500.00. **Panasonic WV-F700/AU-410 Camera/Dockable MII,** Demo unit with one year parts & labor warranty. Camera/MII package has ENG/EFP kit w/15x lens, battery charger, and all other accessories, \$17,000.00. **Panasonic AG-7750 S-VHS Recorder/Editor,**

good condition, \$4,400.00. For further information, please contact Terry Nixon (512) 837-2000 extension 22. (TX).

Panasonic AU-660, Studio recorder/editor, with auto tracking. TBC, TC, etc. Excellent Condition. Asking \$10,500.00/negotiable. Also, **Animation system available.** Contact Steve Crouch (301) 946-6380. (MD).

JVC KR-M800U MII Editor, new heads, \$4,900.00/BO. **JVC BR-S611U S-VHS edit source recorder,** excellent cond., \$2,000.00. **IVES II frame accurate TC controller** with programmable A/V fades, take \$ GPI triggers, EdL print, 2 TCRG's, sync/BB, A/B upgradable, includes 2 JVC or Panasonic interfaces, \$1,900.00. **Additional IVES II interfaces, JVC or PAN.,** \$300.00 each. Phone or FAX Steve at (608) 251-8855.

Panasonic AU-63, MII Studio Player w/AT, New in Box, \$11,600.00. Contact Darrell Johnson 800-264-0590 (TN).

Panasonic AU-63H AT, MII Studio Player w/AT, new, \$11,640.00. Also, **AU-65H Studio Recorder/Editor,** new, \$12,028.00. Full Warranty. Contact Bill Frazier (412) 243-1300 (PA) Quail Video.

JVC KRM 800U Recorder/Editor, excellent condition with new heads...asking \$6,750.00. Contact Harry Breitmeyer, 1365 McMullen Booth Rd. Clearwater, FL 34619 (813) 726-02024.

Panasonic AU-63, MII Studio Player w/AT, demo with time code, \$8,000.00. **200CLE 3-Chip Camera** \$3,700.00. The following have worked well together in a A/B roll MII suite: **Jazz "Ensemble" DVE,** with all extra cards and upgrades-paid \$18,000.00 sell for \$7,000.00. **Panasonic AGA800 Edit Controller,** with 3 9-pin cards \$2,900.00. **AGSW 800 AV Switcher,** \$2,500.00 TBC 200 \$1,500.00. Contact Jack Miller at (914) 592-4151 (NY).

JVC KMD 600 U S-VHS Duel TBC, with downstream keyer, accepts RGB from computer, works with AMIGA toaster or as a stand alone unit, excellent condition, \$3,800. Contact Bill Dunbar, Dunbar Video Productions, Holly, MI (313) 634-8686.

JVC KRM-820U MII Editor, with 1 event A/B roll edit controller built in, with SMPTE Time Code Card included. Good Condition, 2 yrs old, asking \$5,000.00. **JVC SA-T310U Component TBC,** \$2,000.00. Contact Terry Grant (612) 870-0028 (MN).

Panasonic AG 7750 w/TC \$4500., Panasonic AG 750 editcontroller, \$1000. **LAIRD legend Character generator,w/Encoder** \$3000. **JVC**

8 Input Switcher, w/Chroma Key, Tally, Intercom & GPI Trigger, \$2500. **Panasonic AVES Switcher** \$900. All in great shape, w/rackears, slides & manuals. Call Tim Dench (502) 239-0229.

AU 520 Portable MII Recorder, only 120 hours w/portabrace case, \$7400.00. **AU 65 Studio Recorder/Editor w/TBC & TC,** only 180 hours on heads, \$8300.00. **AU 62 Studio Player w/TBC & TC,** less than 10 hours on heads, \$6800.00. **Ampex ADO-100 DVE, 3D Option & Upgraded software,** \$16000. Much more, owner retiring. Contact Bob Pooler at (508) 263-7727.)

JVC KY 320 Camera w/Fujinon, 16 x 9.5 Lens, includes portabrace, power supply, batteries, shipper case and CCU...\$3,500.00. Contact Jordan Gershon, Majec Productions, (913) 894-1188 (KS).

Tascam 48-0B 1/2" 8 Track (DBX), Noise Reduction, ES-50 Synchronizer, ES-51 Sync Control Unit and cables. Also, **6 virgin reels 3M 226 1/2" Mastering Tape,** like new condition! Less than 5 hours on deck. Purchased new for \$9,800.00. **Complete Package,** brand new, perfect condition!! Less than 5 hours on heads. Originally purchased for \$9,800.00, asking \$3,200.00/OBO. Contact Jodi Heuring at (612) 935-0033. (MN).

Panasonic AG 7500A SVHS Editing Decks, Special Demo Units, in box, FULL Warranty. \$3,500.00 each, or both for \$6,800.00. **New edit controller,** also available \$1,400.00. **MX10 Digital Special Effects Generator w/Title,** \$900.00. Please contact Tim Dench (502) 239-0229 (KY).

Telmet TM 8615, docking adapter AU400/410 to BVP7, asking \$999.00. **CrossPoint-Latch 6112 (used), 2M/E Switcher, w/chroma key** asking \$2250.00

Echolab, DV7 (used), BO SEG/Switcher w/GPI, asking \$2995.00. **Tektronix 244505 (used), Combo waveform/vectoroscope,** asking \$2650.00. **Anton Bauer MP4/probe (demo), battery charger, 4bay w/probe,** asking \$2195.00. We also have many accesories. Please contact Avonix at (414) 783-6050.

Panasonic AGB745 (new), Battery Charger, asking \$399. **TELMET TM8615, Docking Adapter AU400/410 to BVP7,** asking \$999. **K&H CAU500 (Demo), Carry Case for PAN AU500/AU520,** asking \$149. **K&H CAU500 (Demo) case for AU500,** asking \$149. **CROSSPOINT-LATCH 6112 (Used), 2M/E Switcher with Chroma Key,** asking \$2250. **TEKTRONIX 244505 (Used), Combo Waveform/Vectoroscope,** asking \$2650. **VIKING AU500CASE (Rental), R776 ATA**

Shipping Case, asking \$250. Please Contact Scott Schuelke at AVONIX, PO Box 505, N. 124th Street, Brookfield, Wisconsin 53005.

Panasonic AU-650 MII Variable Speed Studio Recorder/Editor, Excellent Condition, 100 hours on complete refurb by Brian Roose Panasonic Service Center, Georgia, \$6500. Contact Brooks Reid, Air Time Design, Miami, FL. (305) 666-0925.

Panasonic AU-300 Video Recorder/Reproducer w/A-30 Editor, Good Condition, \$4,900.00. Nagra IV-SJ Recorder/Reproducer, Like New, \$2,500. Sony VO-5800H High Resolution 3/4" UMatc Recorder/Reproducer, Excellent Condition, \$1,500. Contact John Urciolo, Rand Systems Engineering Inc., (301) 983-1998.

Panasonic WV-S700 w/AU 410, 15x1 Lens, Battery & Charger, \$11,000. Contact Alan Nguyen, (714) 531-8896.

JVC-F911U Interface Unit \$500. JVC-SAT411U Time Base Corrector, with Noise Reduction (RGB YC Composite), \$2,800. Sony V09800 SP 3/4" Recorder/Player \$3,000. 2 Panasonic WJ300B Rack Mount Video Distributer Amplifier \$1,500 each. WJA01 Rack Mount for Video DA \$65. Panasonic WJ2254 Rack Mount Switcher \$200. Panasonic WJ-200RB Rack Mount Switcher \$200. JVC BR-S411U SVHS Docking VCR

with JVC SA-R100U VITC Time Code Generator, \$2,500. All equipment like new and taken excellent care of. Contact Clark's Video Productions, (501) 636-8599.

1 Inch AMPEX VPR 80 with TBC Time Base Corrector, both in excellent condition. TOTAL TIME only 1750 hours. New heads replaces under warranty a year ago. Has Dynamic Tracking. Includes both parallel and serial boards, \$12,450. Convergence 195 Controller, lightly used. Excellent condition. Just reconditioned by factory service rep. With serial and a parallel cards, \$1,850. Larry Cohen Productions, Watchung, N.J. (908) 561-8742.

For Sale: (1) Panasonic AU 400, less than 100 hours, very clean, \$3250. Call Bob (305) 565-1762.

Facilities/Suites

Find Financial Freedom in Florida. Well established (10 yrs), Turnkey video productions company for sale by owners. Complete training and great terms available. Includes: broadcast editing system, fully equipped toaster, audio system, 3 chip camera and dockable portable, fluid head tripod, lowel lights, mics, film and slide transfer system, In-house duplication system, 800 # and credit card acceptance, furniture, phones and much, much more. You could be enjoying a positive cash flow today. All for well under \$100,000.00.

Call (813) 545-2646 (FL) for complete details.

A/B ROLL EDIT SUITE, includes Panasonic AU-60 Studio Recorder, (2) Panasonic AU-650 Studio Edit Recorder with Auto Tracking, Videotek Prodigy Composite Special Effects Generator, Paltek Elite Edit Controller with Serial Interfaces for Prodigy Switcher & (3) MII Recorders, \$40,000.00. System is in full working order, all three decks have approx 1000 hrs on head. Call Scott Kase at (703) 620-0451.

Tapes

Used MII Tape, limited number of MII tapes, Large cassettes, 30's, 60's 90's and Small cassettes, 10's and 20's. Low Passes, most with factory cases. Good for many purposes, \$3.50 each in lots of 100. Buyer pays the shipping charges. Contact Ed McKay or John Bishop at (704) 398-0046, or fax (704) 393-8407 (FL).

If you have equipment you would like included in the next Trading Post, please contact us in writing, either by fax or mail at MII Users Association of America, c/o GMG International Inc., 1950 Roland Clarke Place, Suite 100, Reston, VA 22091, fax (703) 620-0451, toll free 800-966-1030. *Please contact us when the equipment is sold.* □

(Continued from page 11)

of Broadcasting makes no guarantees on the amount of work contractors can expect to receive. 6. The Government is obligated to inspect all contractor work to insure it satisfies contractor requirements. The Government is further obligated to reject all work which fails to meet Government specified requirements. The following criteria, depending on type of contract services, will be used to evaluate prospective contractors: Radio and television broadcast experience including translating and adapting broadcast scripts. (Note: For broadcasting work, VOA/Worldnet TV requires that prospective contractors take a voice test. For translation or on-camera work, Worldnet TV requires that prospective contractors take a translation and/or on-camera test.) Extensive knowledge of target broadcast language and ability to adapt English material into the target language. Ability to produce work which demonstrates a keen knowledge of national and international issues. Ability to explain complex issues in clear, logical terms that can be understood by a worldwide audience. Highly developed production skills -- assembling/coordination material, monitoring program segments for proper sequencing and integration, insuring continuity, editing broadcast scripts as necessary, etc. Typing/Word Processing skills. Ability to operate a wide variety of broadcast equipment, including reel-to-reel or video recorders, audio consoles, disc turntables, cartridge machines, etc. Individuals having the ability to furnish any of these services should write and request additional information from: Bureau of Broadcasting, Administrative Operations Division, ATTN: Heide Kersey, B/AO, Room 1657-C, 330 Independence Avenue SW, Washington, D.C. 20547. (0166) □

Advertise in the MII Newsletter!

*A fraction of the cost of trade journal advertising
with a target market reach.*

Full Page.....\$150
Half Page.....\$100
Quarter Page...\$75
1/8 Page.....\$50

Special discounts available for higher frequency

All proceeds to benefit User Association activities.

Mastercard * VISA * Check accepted

Call MII Users Association Headquarters for details and prices at
1-800-966-1030 or fax your request to (703) 620-0451.

AU/62/63/65 TAPE TENSION MEASUREMENT

CUSTOMER: _____

DATE _____

MODEL/HOURS: _____

SERIAL#: _____

1. Reference Voltage in Eject Mode

MODE	TP	SPEC	ORIG VAL	ADJ VAL	ADJUST
EJECT	TP-303	Vs 2500mv +/-50mv			VR 302
EJECT	TP-304	Vt 2500mv +/-50mv			VR 303
EJECT	TP-312	Vt 35mv +/-1mv			VR 308

2. Reference Voltage Measurement from Eject Mode to Stop Mode

TP-304 (Vt)

mv(Vt = Take-up Side)

Adjust sensor base with neutral plate. The adjusted voltage should match the above Vs and Vt voltages (+/- 50mv)

TP-303 (Vs)

mv(Vs = Supply Side)

3 Tension Measurement in Each Mode

MODE		SPEC	OPTIMUM	ORIG VAL	ADJ VAL	ADJUST
PLAY	S	20g-25g	(23)			Mechanical
PLAY	T	20g-25g	(23)			Mechanical
FF	S	15g-20g	(18)			VR 304
REW	S	40g-50g	(45)			VR 306
REV x1	T	30g-35g	(33)			VR 305
REV x1	S	23g-33g	(28)			VR 309
PLAY TORQUE		TP 302/310 200mv+5mv	-200mv			VR 301
PLAY See footnote 6 below	T	10g-20g	15g			VR 307
FWD x1	S	20g-25g	(23)			Confirmation
STOP EJECT		-	-	-	-	Confirm load & unload modes

4. To adjust "REW S" (VR306), short TP19 and TP20 together (disconnect afterwards).

5. To adjust "Play Torque" (VR302), TP302 is "hot", TP 310 is "GND", measurement is between these two test points.

6. To adjust "PLAY T" (VR307), short TP309 and TP311 together (disconnect afterwards).

7. Foot Notes:

#1 - Measurement should be performed in millivolt range. Specification is 2500mv +/-50mv.

A 50mv deviation is impossible to see in the volt range.

#2 - All measurements should be made at the beginning of a new 90 min. tape except "REW S", go to the very end. If the value of "PLAY T" is too low, there will be no "SHORT FF".

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- 10.0 - Cleaning the Earthing Assembly
- 11.0 - Final Disassembly and Cleaning
- 12.0 - Emergency Tape Unloading Procedures
- (+ Conclusion)

(III.) LESSON 3 APPLICATIONS AND OVERVIEW

(Including basic troubleshooting)

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- 2.0 - Stand Alone Single Machine Configuration
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- 4.0 - A/B Roll Editing Systems
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(II.) LESSON 2 UPPER DRUM REPLACEMENT AND ELECTRICAL ALIGNMENT

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Monthly Survey Questions

Please Respond! Thank you to those who responded to last months survey.

*Each month, the Users Association will poll users on specific MII issues and publish the results in the next newsletter. This month's topic is **MII versus digital**.*

1) As an MII User, are you planning an upgrade to a digital format in the near future?

☐ Yes ☐ No ☐ Not Sure

If yes, which format would you most likely consider?

- a. ☐ D1
- b. ☐ D2
- c. ☐ Panasonic D3
- d. ☐ Panasonic D5
- e. ☐ Disc based system

2 With the advent of the digital revolution in mind, how long do you plan to continue using your MII equipment.

- a. ☐ 1-3 years
- b. ☐ 3-5 years
- c. ☐ 5 years or more

3 What is your most important single reason for purchasing MII equipment over Betacam SP?

4 Are you planning the purchase of your first, or additional, MII equipment in the near future?

☐ Yes ☐ No

It is important for the membership that you respond to these questions, either by mail, phone or fax as soon as possible. Thank you for your input. 24-hour fax line (703) 620-0451 Phone (800) 966-1030 or (703) 620-6000.

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Optional

Name
Company
Phone

May 1993 Survey Responses

Each month the Users Association polls users on specific MII issues and publishes the results in the next newsletter. In this issue we are sharing the results of our questions in the May issue on routine maintenance and design/interface problems throughout the MII line..

- 1) Do you ever find interface problems between older (3 digit series) and newer (2 digit or H series) machines in terms of playback, recording, audio, etc?

Yes **17%**

No **50%**

N/A **33%**

Comments:

♦ Not insurmountable! Had to modify one 12 fin CMPT cable to BNCs on one end to mate AU-650 to AU-65H.

- 2) How about between portable field equipment (AU55H, AU500, AU20, or CAM Corders (AU410, AU410S) and studio machines of any vintage?

Yes

No **67%**

N/A **33%**

- 3) How often do you utilize the MII Audio 3 and Audio 4 tracks in your production work?

a. More than 50% of the time

b. 25%-50% of the time

c. Less than 25% of the time

50%

d. Never

50%

Comments:

♦ Never! Because it's HI-FI, We need separate audio/video 90% of time.

- 4) How many generations do you typically go down in your MII productions before you notice serious degradation of your audio?

a. one generation

b. 2-3 generations

67%

c. 3 or more generations

33%

Comments:

- ♦ I'll bet my definition of "serious" is probably different than others. (3 or more generations)
- ♦ Linear tracks get "dull" with Dolby on. (2-3 generations)
- ♦ Generations probably never exceed 3 and no complaints of audio dubs have surfaced. (2-3 generations)

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Loveland, CO 80539
(303)669-3836x267

Tom Houston
3321 Apple Ave
Loveland, CO 80538
(303)667-2001
MII Owner

VU Videos
Eric Wheeler
1420 Blake Street
Denver, CO 80202
(800) 637-4336
Supplier

KCD
Ted Chavez
9952 Eastman Park Dr.
Windsor, CO 80551
(303) 686-4640
MII Owner

KCNC-TV
David Layne
1044 Lincoln St
Denver, CO 80203
(303) 830-6426
MII Owner

KCNC-TV
Larry Rice
1044 Lincoln St
Denver, CO 80203
(303) 830-6341
MII Owner

KCNC-TV
Don Sturgeski
1044 Lincoln St
Denver, CO 80203
(303) 830-6313
MII Owner

KOAA-TV
Ken Renfrow
PO Box 195
Pueblo, CO 81002
(719)544-5781
MII Owner

KOAA-TV
Ed Ehlis
2200 7th Ave
Box 195
Pueblo CO
81003 (719)
544-5781
MII User

Martin Marrietta
Jim Pirle
Falcon AFB
Colorado Springs, CO
80912
(719) 380-2552
MII Owner

Media Productions
Specialist
Dave Sacher
FRCC Media Center
3645 W.112th Ave
Westminster, CO 80030-
2199
(303)466-8811 X494
MII USER

Mesa Media
Jeff Bahoe
6939 W 25 Pl
Lakewood CO
80215 (303)
237-9409
MII User

Mesa Media
Grant Richards
6939 W 25 Pl
Lakewood CO
80215 (303)
237-9409
MII User

Multi-Magnetics, Inc.
John Simon
10336 S. Dransfeldt Rd.
Unit 6
Parker, CO 80134
(800)732-7768
MII Owner

Optical Audio Productions
Mike Koury
P.O. Box 2243
Fort Collins, CO 80522
(303) 484-5535
MII Owner

Rocky Mtn Audio Video
Terry Talley
4301 S Federal Blvd 101
Englewood CO
80110 (303)
730-1100
MII User

VU Videos
Eric Wheeler
1420 Blake Street
Denver, CO 80202
(800) 637-4336
Supplier

Windstar Studios
Mike Wemple
525 Communications Cir.
Colorado Springs, CO
80905
(719) 635-0422
MII Owner

Connecticut

Angel Sea Productions
Tiffany Eddy
55 Russ St.
Hartford, CT 06106
(203)241-8111
MII Owner

Anton Bauer
Bruce Malam
1 Controls Dr.
Shelton, CT 06484
(203) 929-1100
Manuf.

Anton Bauer
Michael Malcy
1 Controls Dr.
Shelton, CT 06484
(203) 929-1100
Manuf.

Cinemat
Tim Schult
127 Main St. N.
Woodbury, CT 06798
(203)263-0006
MII Owner

Conover Production
Services
Bob Conover
116 M Research Dr
Milford CT 06460 (203)
877 5427
MII User

Insight
Tom Carroll
288 Fillow St
Norwalk, CT 06850
(203) 853-1115

Key Logo
Steven Gibson
8F Weavers Hill
Greenwich, CT 06831
(203)531-8814
MII User

Quinnipiac College
Bruce Carpenter
Mt Carme Ave
Hamden, CT 06518
MII User

TRV Fastcam Sports TV
Production
Bruce Edwards
PO Box 52
West Mystic, CT 06388
(203) 572-8220
MII Owner

VideoPlay Industries
Rich Gibbs
Route 30
Tolland Industrial Park,
PO Box 800
Rockville, CT 06066
(203)875-5211
MII Dealer

WTXX-TV
Charles Allen
414 Meadow St
Westerbury, CT 06702
(203)575-2020
MII Owner

WTXX-TV
George Parson
37 Peach Orchard Rd
Prospect, CT 06712
(203)758-3905
MII Owner

WTXX-TV
Ron Barnes
37 Peach Orchard Rd
Prospect, CT 06712
(203)758-3905
MII Owner

Delaware

Fotovideo Associates, Inc.
Rick Greenberg
Rt 26 PO Box 402
Oceanview, DE 19970
(302)537-1447
MII Owner

District of Columbia

Anacostia H.S.
Fred Alarod, RM 228
16th & R St., SE
Washington, DC 20020
MII User

C-SPAN
Brian Lockman
444 North Capitol Street
Suite 412
Washington, DC 20001
(202) 737-3220
MII Owner

C-SPAN
Dave Roycraft
400 North Capitol Street
Suite 650
Washington, DC 20001
(202) 626-7991
MII Owner

C-SPAN
Tim Dombro
400 North Capitol Street
Suite 650
Washington, DC 20001
(202) 737-3220
MII Owner

C-SPAN
Bill Conover
400 North Capitol Street
Suite 650
Washington, DC 20001
(407) 269-1303
MII Owner

C-SPAN
Tim Masters
400 North Capitol Street
Suite 650
Washington, DC 20001
(202) 737-3220
MII Owner

Department of Veterans
Affairs
George Brown
Communications
810 Vermont Ave, NW
Washington, DC 20420
MII User

House Recording Studios
Rick VanWinkle
B310 Rayburn Building
Washington, DC 20515
(202) 225-3941
MII Owner

Mediasource, Inc.
Bill Parks
2121 Wisconsin Ave.,
N.W. Suite 64
Washington, DC 20007
(202)298-8100
Supplier

National Credit Union
Administration
Bob Parks
1776 G St. N.W.
Washington, DC 20456
MII Owner

Orga. of American States
TV Unit
Gabriel Gross
17th & Constitution
Avenues
Washington, DC 20006
(202) 458-3985
MII User

The Media Group
Andrea Steller
1118 22nd St., NW
Washington, DC 20037
(202) 833-4461
MII User

WRC-TV
Harris Sullivan
4001 Nebraska Avenue
Washington, DC 20016
(202) 885-4133
MII Owner

WRC-TV
Ron Thorpe
4001 Nebraska Avenue
Washington, DC 20016
(202) 885-4012
MII Owner

WRC-TV
Mike Benetato
4001 Nebraska Avenue
Washington, DC 20016
(202) 885-4139
MII Owner

Florida

AAACHEN Productions
George Phelps
11261 S.W. 177th St.
Miami, FL 33157
(305) 255-9563
MII Owner

Airtime Productions
Brooks Reid
6490 SW 113th
Miami, FL 33156
(305) 666-0925
MII Owner

ARCO Inc.
Mark Castellani
2226 8th St
Sarasota, FL 34237
(813)365-0900

ASCA
Dan Block
2860 Armadillo Tr
Titusville, FL 32780
(407) 269-1303
MII Owner

Audio Visual Innovations
Ron Lyman
6313 Benjamin Rd.
Tampa, FL 33634
Dealer

John Barker
9350 NW 16th St.
Plantation, FL 33322

Bassett Distributing
Jim Dichio
15959 NW 15th Ave
Miami, FL 33169
(800)329-7664
Supplier

Blue Mango Productions
Ed Reinhardt
1513 Wiley St
Hollywood, FL 33020
(305) 921-0079
MII Owner

Broadcast Int'l Group
Ron Simboli
8280 NW 27th St Ste 515
Miami FL 33122 (305)
599-2112
MII User

Broadcast International
Group
Gizela Vargas
8280 NW 27th St Ste 515
Miami FL 33122 (305)
599-2112
MII User

Harry Breitmeyer
1365 McMullen Booth
Clearwater, FL 34619
(813)726-2024
MII Owner

Broward Comm. College
Don Sundquist
3501 SW Davis Blvd.
Davie, FL 33314

CBF Media Centre
Bob Bernhardt
3400 Raleigh St
Hollywood, FL 33021
MII Owner

Centercom Inc.
Keith Lamp
4710 Eisenhower Blvd,
Ste C4
Tampa, FL 33634
(813)886-8266
MII Owner

Channel 20
Scott Monaghan
215 N. Olive Ave, Suite
100
West Palm Beach, FL
33402
(407) 355-4239
MII Owner

Composite Video Service
Bill Costello
11100 66th St.N.
Suite 27
Largo, FL 34643
(813) 546-6407
MII Owner

Computer Power, Inc.
Glenn Caton
661 Riverside Ave
Jacksonville, FL 32204
(904)359-5135
MII Owner

Consultores Audiovisuales
POBA Intl 39
PO Box 52-1308
Miami FL
33152-1308
MII User

Continental Cablevision
Alan Tomasetti
141 N.W. 16th St
Pompano Beach, FL
33060
(305) 946-7011
MII Owner

Crawford Productions
Rusty Crawford
PO Box 1192
New Smyrna Beach, FL
32170 (904)
427-6626
MII Owner

Encore Broadcast Sales
3409 NW 9th Ave ste
1104
Ft Lauderdale FL 33309
(305)565-1862
Used Eqp Dealer

Encore Broadcast Sales
Jon Faisel
1252 E. Hillsborough Ave
Tampa, FL 33604
(813) 669-8332
Supplier
New/Used Eqp Dealer

Florida Video Systems
Chuck Bachus
PO Box 130202
Ft Lauderdale, FL 33313
(305)688-6618
Dealer

Fontaine & Epstein Assoc.
Harry Epstein
8321 NW 7th St Apt 115
Miami, FL 33126-3916

Full Sail
Jim Michael
3300 University Blvd
Winter Park, FL 32792
(407) 679-0100
MII Owner

Gendra Broadcasting Corp
Michael Luisi
2800 Biscayne Blvd., STE
700
Miami, FL 33137
MII Owner

Graphics Dept.
Lawrence Kohl
2100 Coral Way
Miami, FL 33145

Industrial Video Technology Inc. Lisa Heydet 2120 Hollywood Blvd. Hollywood, FL 33020 (800)362-RENT New/Used Eqp Dealer	Media Concepts Bob Skidmore 559 49th Street South St. Petersburg, FL 33707 (813) 321-2122 Dealer	Videotaping Services Inc. Dale Sweet 1911 Manor Circle Dr Winterhaven, FL 33880 MII Owner	Lithonia Lighting Mike Rogers Video Communications 1400 Lester Rd Conyers, GA 30207 (404) 922-9000 x2517 MII Owner	Zan Productions Roseann Bush 1390 E Rock Springs 4 Atlanta, GA 30306 (404)872-0719 MII Owner	Bloomquist & Associates, Inc. Dick Bloomquist 828 N. Addison Ave Elmhurst, IL 60126 (708) 530-4077 MII Owner	NBC Mr. T. Powers 454 N. Columbus Dr Chicago, IL 60611 MII Owner	Three Angels Broadcasting Network Doug Garico PO Box 220 West Frankfort, IL 62896 (618)627-4651 MII Owner
Lakeland Regional Medical Center Education Dept. Ryan Lee 1324 Lakeland Hills Blvd. Lakeland, FL 33805 (813) 687-1127 MII Owner	Multi Image Group Jim Ballentine 1080 Holland Drive Boca Raton, FL 33487 (800) 523-2682 Supplier	Video Techniques, Inc. Robert Lorentzen PO Box 9649 Bradenton, FL 34206-9649 (813)746-4949 MII Owner	Motion Visuals Pat Cookley PO Box 43371 Atlanta, GA 30336 (404)696-2709 MII Owner	Hawaii Hawaiian Image Video 44-401 Kaneohe Bay Drive Kaneohe, HI 96744 MII Owner	Business TV Associates Mark Hewitson RR 1, Box 71 McLean, IL 61754 (309) 874-2908 MII Owner	Norwest Communications, Inc. Mark Karney 123 S. Hough St. Barrington, IL 60010 (708) 381-3271 MII Owner	Video FX Stuart Soifer 400 Jefferson Ct. Wheeling, IL 60090 MII User
Lockheed Space Operations Mike Pucok 1748 W Cheryl Dr Winter Park FL 32792 (407)867-3875 MII User	National Television Supply Chuck Bachus PO Box 130202 Ft Lauderdale 33313 (305) 748-2985 MII User	Vue-Com Inc. Marshall Ham 1126 S Division Ave Orlando, FL 32805 (407)423-7869 Dealer	National Video Exposure Clyde Land 5100 Kerry Dr. Atlanta, GA 30331 (404) 344-1551 MII Owner	Hot Shot Productions Jim Abell PO Box 1297 Kaplan, HI 96746 MII User	Centercom Inc. Vicky Jacobs 7120 Ridgeway Lincolnwood, IL 60465 (708)675-1411 MII Owner	Panasonic Ted Ellsworth 9401 W Grand Ave. Franklin Park, IL 60131	Video Production Group Mark Wilder 511 Court St Pekin, IL 61554 (309)353-6158 MII Owner
Lockheed Space Operations Clyde Smith LSO 350 TRM 029 Kennedy Space Ctr FL 32899 (407) 867-3875 MII User	Sokolaky Productions Kerry Sokolaky 700 Billmore Way, Suite 1202 Coral Gables, FL 33134 (305) 441-1935 MII Owner	WDZL Bob Castillo 2055 Leo St. Hollywood, FL 33020 (305) 925-3939 MII Owner	Northwest Airlines, Inc. Bob Sharrett 1000 Inner Loop Road Atlanta GA 30337-6072 (404)530-6955 MII Owner	KIT Video Pro Bill George 1095 Kalapaki Honolulu, HI 96825 (808)395-1244 MII Owner	Center Video Rex Balz 5615 W. Howard Street Niles, IL 60648 (800) 621-4354 Supplier	Provid Supply Regina Szpak 896 Webster Ln Deplaines, IL 60016 (708) 299-7832 Supplier	Video Replay Ron Norinsky 118 West Grand Ave. Chicago, IL 60610 (312)822-0221 MII Owner
Lockheed Space Operations Ed Mikulas MS LSO 110 Kennedy Space Center, FL 32899 (407)867-2280 MII Owner	Aretta Sevastakis 6786 110 St. Seminole, FL 34642 MII User	WFLA Mike Healy 905 E Jackson St Tampa, FL 33614 (813) 228-8888 MII Owner	Printpack, Inc. John Clower 4335 Wendell Dr. Atlanta, GA 30336 (404) 691-2538 x445 MII Owner	Video Concepts Bob Rumscher 535 Lipos Pkwy Kihei, Maui, HI 96753 (808) 879-1329 MII Owner	College of Dupage TV Roger Ewald 22nd Lambert Rd Glen Ellyn, IL 60137	Roscor Corp Mich Roston 1061 Feenhanville Drive Mt Prospect IL 60056 (708)299-8080 MII User	Video-Tech Production Alan Thurnby P.O. Box 2251 1602 Melrose Ct. Decatur, IL 62526 (217) 877-9422 MII Owner
Lockheed Space Operations Robert Simmer MS LSO 115 Kennedy Space Center, FL 32899 (407) 867-2280 MII Owner	Sifford Video Lawson Turk 2815 Evans St Hollywood, FL 33020 (800)727-2679	WFTS Luis Romero 4501 E Columbus Dr Tampa, FL 33605 (813) 623-2828 MII Owner	Savannah College of Art & Design Ralph Gnann 235 Haversham St. Savannah, GA 31402 (912)238-2407 MII Owner	Video Concepts Kevin Harrington 535 Lipos Pkwy Kihei, Maui, HI 96753 (808) 879-1329 MII Owner	Copymaster Video Larry Stengren 711 E. Fairfield Ave. Villa Park, IL 60181 (708) 279-1276 MII Owner	Southern Illinois University John Kautzer Campus Box 1775 Edwardsville, IL 62026 (618) 692-2230 MII Owner	WGEM Brendy Dressler 513 Hampshire Quincy, IL 62301 (217) 228-6618 MII Owner
Lockheed Space Operations Robert Simmer MS LSO 115 Kennedy Space Center, FL 32899 (407) 867-2280 MII Owner	Solid Waste Authority Rick Schneider 7501 N Jog Rd. West Palm Beach, FL 33412 (407) 640-4000 MII Owner	WFTS Jean Varn 4501 E Columbus Dr Tampa, FL 33605 (813) 623-2828 MII Owner	Savannah College of Art & Design Stephen May 235 Haversham St. Savannah, GA 31402 (912)238-2407 MII Owner	Video Lab Norm Nichols 641 Keesauoku, Ste. 5 Honolulu, HI 96814 (808) 947-5227 MII Owner	Ed Janik Productions Ed Janik RR 2, Box 94C Pleasant Plains, IL 62677 (217) 626-1976 MII Owner	State Farm Insurance Gary Chambers 1 State Farm Plaza Bloomington, IL 61710 (309) 766-6176 MII Owner	WICD-TV David Boyer 250 Country Fair Dr. Champaign, IL 61821 (217) 351-8500 MII Owner
Magic Motion Film & Video Ron Shaw PO Box 16213 N. Hollywood, FL 91615 (818)769-4655 MII User	U.S. Air Force Wright Laboratory WL/MNGI Don Snyder Eglin AFB, FL 32542 (904)882-9911 MII User	WFTV Edward J. Ross P.O. Box 510 Palm Beach, FL 33480 (407) 655-5455 MII Owner	Strickland Video & Film Support John Strickland 2972 Chipmunk Trail Marietta, GA 30067 (404) 988-0803 MII Owner	Cordillera Comm Andy Suk 1866 E Chisolm Dr Nampa ID 83687 (208)467-3301 MII User	Illinois Central College Tom Boyer 1 College Drive East Peoria, IL 61635 MII Owner	State Farm Insurance Steve Snyder 1 State Farm Plaza Bloomington, IL 61710 (309) 766-3368 MII Owner	WIFR-TV Willard Shears PO Box 123 Rockford, IL 61105 (805)987-5300 MII Owner
MagneTech Michael Pardo 3941 SW 47th Ave. Ft. Lauderdale, FL 33314 1-800-483-DUPE (305) 791-6711 MII Owner	Valencia College Keith Foster Film Technology Program, Mail Stop 3-2 701 N. Ecomlockhaichee Trail Orlando, FL 32825 (407) 299-5000 x2415 MII Owner	Atlanta Duplication Dan Nobels 4330 Royal Mustang Way Lithonia, GA 30058 (404)978-1299	TVF Productions John Salter 1612 N. Oak St. Valdosta, GA 31602 (912) 244-9597 MII User	Idaho Cordillera Comm Andy Suk 1866 E Chisolm Dr Nampa ID 83687 (208)467-3301 MII User	IMAC Int'l Inc. Jacques Kauffman 1301 Greenwood Ave Wilmotte, IL 60091-1623	State Farm Insurance Steve Snyder 1 State Farm Plaza Bloomington, IL 61710 (309) 766-3368 MII Owner	WSBT AM-TV/WNSN FM Chris Thornton 300 W Jefferson Blvd South Bend IN 46601 (219)233-3141 MII User
Mayo Clinic Asa Floyd 4500 San Pablo Rd. Jacksonville, FL 32224 (904) 223-2672 MII Owner	Valencia College Jim Barber Film Technology Program, Mail Stop 3-2 701 N. Ecomlockhaichee Trail Orlando, FL 32825 (407) 299-5000 x2415 MII Owner	Atlanta Video Production Center Joseph Gorn 1570 Northside Dr. NW 240 Atlanta, GA 30318 (404) 355-3398 MII Owner	Vaughn Duplication Services Rick Gauthier 2700 NE Expressway Bldg A, Ste 200 Atlanta, GA 30345 (404)728-9025 MII Owner	Porter Advertising T Porter 10378 Fairview Ste 201 Boise, ID 83704	JRC Productions Rob Aiello 528 Northlake St Aurora, IL 60506 (708) 896-4250 MII Owner	State Farm Insurance Steve Snyder 1 State Farm Plaza Bloomington, IL 61710 (309) 766-3368 MII Owner	WTVB Al Petzko 1917 N Meridian Rd Rockford, IL 61105 (815) 963-5413 MII Owner
Mayo Clinic Bill Wimsatt 4500 San Pablo Rd. Jacksonville, FL 32224 (904) 223-2008 MII Owner	Valencia College Jim Barber Film Technology Program, Mail Stop 3-2 701 N. Ecomlockhaichee Trail Orlando, FL 32825 (407) 299-5000 x2415 MII Owner	Atlanta Duplication Dan Nobels 4330 Royal Mustang Way Lithonia, GA 30058 (404)978-1299	Vaughn Duplication Services Rick Gauthier 2700 NE Expressway Bldg A, Ste 200 Atlanta, GA 30345 (404)728-9025 MII Owner	TCI Cablevision Neil Smith 8800 West Park Boise, ID 83704 (208)375-8888 MII Owner	Kemper National Insurance Bill Demarco Kemper TV Studios F-3 Rt. 22 & Kemper Dr. Long Grove, IL 60049 (708) 540-4449 MII Owner	Televent Video Services Don Shannan 6533 West North Ave Oak Park, IL 60302 (708) 383-5588 MII Owner	WYCC-TV Donald Rhodes 7500 S. Palms Rd. Chicago, IL 60652 (312)838-4853 MII Owner
MedCom Group Rick Carr PO Box 7924 St Petersburg, FL 33704 (813)821-1130 Dealer	Vaughn Duplication Services Ric Everett 5414 Beaumont Center Dr., Ste 202 Tampa, FL 33634 (813)887-3141 MII Owner	Atlanta Duplication Dan Nobels 4330 Royal Mustang Way Lithonia, GA 30058 (404)978-1299	Vaughn Duplication Services Rick Gauthier 2700 NE Expressway Bldg A, Ste 200 Atlanta, GA 30345 (404)728-9025 MII Owner	Illinois 3 A B N Moses Primo PO Box 220 W Frankfort IL 62896 (618)627-4651 MII User	Little Fort Media Weldon Johnson 113-115 N Genesee Waukegan, IL 60085 (708) 244-9666 MII Owner	TeleVisual Productions Dave Beatty 1287 Wabash Springfield, IL 62704 (217)787-4757 MII Owner	The Orenda Group Jim Riemersma 9848 South Winchester Ave Chicago, IL 60643 (312) 238-3578 MII Owner
Medfo, Inc. John P. Leubart, MD 6110 9th St. N. St Petersburg, FL 33703 (813) 521-4130 MII Owner	Video Factory Jeff Hooper 1126 S. Division Ave Orlando, FL 32805 (407) 246-6316 MII Owner	Atlanta Duplication Dan Nobels 4330 Royal Mustang Way Lithonia, GA 30058 (404)978-1299	Vaughn Duplication Services Rick Gauthier 2700 NE Expressway Bldg A, Ste 200 Atlanta, GA 30345 (404)728-9025 MII Owner	3M Tape Sales Dave Rahmlow 908 N. Elm St. Hinsdale, IL 60521 (800) 942-3961 Manual	Master Images Video Duplications, Inc. Skip Navar 3176 Mac Arthur Blvd. Northbrook, IL 60062 (708)564-0470 MII Owner	The Tape Company Robert Daly 801 Sivert Dr Wood Dale, IL 60191	Ball State University Jim Scott University Media Services Muncie, IN 47306 (317) 285-1487 MII Owner
Medfo, Inc. Dennis McDougall 6110 9th St. N. St Petersburg, FL 33703 (813) 521-4130 MII Owner	Video Factory Jeff Hooper 1126 S. Division Ave Orlando, FL 32805 (407) 246-6316 MII Owner	Atlanta Duplication Dan Nobels 4330 Royal Mustang Way Lithonia, GA 30058 (404)978-1299	Vaughn Duplication Services Rick Gauthier 2700 NE Expressway Bldg A, Ste 200 Atlanta, GA 30345 (404)728-9025 MII Owner	3M Tape Sales Dave Rahmlow 908 N. Elm St. Hinsdale, IL 60521 (800) 942-3961 Manual	Millikin University Ronnie Dean 1184 W. Main Decatur, IL 62522 (217) 424-6254 MII Owner	Three Angels Broadcasting Network Clarence Larson Rt 3 Box 176 Thompsonville IL 62890 (618)627-4651 MII User	Ball State University Chris Weyers BC#179 Muncie, IN 47304 (317) 285-8185 MII Owner
		Lewis Broadcasting Co. Wallace Tidwell PO Box 8263 Savannah, GA 31420 (912)925-0022 MII User	Videography Inc Damon Smith PO Box 8263 Savannah, GA 31412 MII User	Bible Students Publications George Tabac 900 Brentwood Bensenville, IL 60106 (708) 595-0984 MII Owner	Mirage Video Communications Inc Richard Sulko 12413 S Harlem Ave. Palos Heights, IL 60463 (708) 448-0636		

B&J Photo Inc Ed Govin 5429 Keystone Dr Ft Wayne, IN 46825	Cedar Rapids Television Co. Bruce Kruse Second Ave. at Fifth St, SE Cedar Rapids, IA 52401 (319)398-8422 MII Owner	Majec Video Productions Jordan Gershon 9275 Flint St Overland Park, KS 66214 (913)894-1188 MII Owner	Mission Service Supply Inc Joey Guy 900 Wood St West Monroe, LA 71291 (318)325-8674 Dealer	Antietam Cable TV Dave Dahl 1000 Willow Cr Hagerstown MD 21740 (301)797-5000 x122 MII Owner	Global Vision Tariq Nazir PO Box 535 Reisterstown, MD 21136 (301)356-6715 MII User	Professional Products, Inc. Bob Williams 2605 N. Rolling Rd, Suite 406 Baltimore, MD 21207-1960 (301) 298-7111 Dealer	Virtual Image Labs, Inc. David Paige 1738 Elton Rd Ste 307 Silver Spring, MD 20904-1725 (301)431-7735 MII Owner
Magnity Video Productions Harry Magnity PO Box 15 Green Castle, IN 46135 (317)653-5736 MII Owner	Iowa State University Denny Goodrich Media Production Unit Exhibit Hall S Ames, IA 50011 (515) 294-2316 MII Owner	Smoley Hills Public TV Lloyd Mintzmeyer PO Box 9 Bunker Hill, KS 67626 (913) 483-6990 MII Owner	Mission Service Supply Inc. Carl Hicks PO Box 2957 West Monroe, LA 71294 (800)352-7222 Dealer	AVA Productions Dick Slade 1412 Northeast Drive Silver Spring, MD 20904 (301) 384-9595 MII Owner	Hocus Focus Productions Don Armstrong 200 E Joppa Rd, Ste L105 Towson, MD 21204 (410)832-5740	Ralph Graves Productions, Inc. Bill Graves 5161 River Rd, Bldg 2, Suite 103 Bethesda, MD 20816 (301) 986-4577 MII Owner	VMAG Kendra Cook 5410 Goldboro Road Bethesda, MD 20817 (301) 320-0077 MII Owner
Production Services Walter Rassel 4930 Illinois Rd Ste 1F Ft. Wayne, IN 46804	Iowa State University Jim Twetten Media Production Unit Exhibit Hall S Ames, IA 50011 (515) 294-2316 MII Owner	University of Kansas Brian Powell Athletic Dept.-Football Allen Fieldhouse Lawrence, KS 66045 MII Owner	Newcomer Young Productions James Young 201 Trenton St West Monroe, LA 71291 (318)325-4413 MII Owner	Bell Atlantic Tom Erdely 801 Roeder Road Silver Spring, MD 20910 (301) 565-8663 MII Owner	Henry Joseph, III 10169 New Hampshire Ave. Suite 198 Silver Spring, MD 20903 (301) 434-7347 MII User	Regional Cable Network Cindy Garland 1000 Willow Cir. Hagerstown, MD 21740 (301) 797-5000	Washington Professional Systems Mike Gerry 11157 Viens Mill Rd Wheaton, MD 20902 (301) 942-6800 Dealer
Reed Productions Kevin Bassett PO Box 977 Warsaw, IN 46580 (219) 267-4199 MII Owner	Kirkwood Community College Joe Taylor 6301 Kirkwood Blvd SW Cedar Rapids, IA 52406 (319)398-5620 MII Owner	Video Service of America Patrick Barber PO Box 14945 Lenexa, KS 66285-4945	Newcomer Young Productions Ken Purcell 201 Trenton St West Monroe, LA 71291 (318)325-4413 MII Owner	Carpel Video Andy Carpel 429 E. Patrick St Frederick, MD 21701 (800) 238-4300 supplier	Image Productions John Young 9535 Madleville Road Hagerstown, MD 21741-11380 (301) 739-4590 MII Owner	Ritz Audio/Visual Scott Grady 6620 Virginia Manor Belleville, MD 20705 MII User	WBFF Del Parks 2000 W. 41st. Street Baltimore, MD 21211 (301) 467-4545 MII Owner
Sho-n-Tell Rollie Bunce 8241 Milhouse Rd Indianapolis, IN 46241 (317)856-5418 MII User	Pratt Audio Visual & Video Corp. Cynthia Egger 200 Third Ave., SW Cedar Rapids, IA 52404 (319) 363-8144 Dealer	Kentucky Dench Video Services, Inc. Tim Dench 9141 Bardstown Rd. Louisville, KY 40291 (502) 239-0229 MII User	Newcomer Young Productions Chris Turner 201 Trenton St West Monroe, LA 71291 (318)325-4413 MII Owner	Colorlab Russ Suniewick 5708 Arundel Ave. Rockville, MD 20852 (301) 770-2128 MII Owner	In Motion Magazine Allison Dollar 1203 West St. Annapolis, MD 21401	Sign Media Inc. Verden Nees 4020 Blackburn Lane Burtonsville, MD 20866 (301) 421-0268 MII Owner	WBFF William Hackney 2000 W. 41st. Street Baltimore, MD 21211 (301) 467-4545 MII Owner
Versatile Video Services, Inc. Terry Burke P.O. Box 333 Yorktown, IN 47396 (317) 759-4747 MII User	St. Luke's Hospital Maureen Osako 1026 A Avenue, NE Cedar Rapids, IA 52402 (319)369-7487	KET Michael Howard 600 Cooper Drive Lexington, KY 40502-2296 (606) 258-7089 MII Owner	New Orleans Convention Center Mike Blohm-Technical Services 900 Convention Center Blvd New Orleans, LA 70130 (504) 582-3062 MII User	Commercial Video Services Greg Honeycutt 101 Winston, St Cumberland, MD 21502 (301)742-2799 MII Owner	In Motion Magazine Lynn Johnson 1203 West St. Annapolis, MD 21401	Specialized Communications Dave Clayberg 907 Maryland Ave. Hagerstown, MD 21740 (800)359-1858 (301)790-0103 Repair	WHAG-TV Wayne Younkins 13 E. Washington St. Hagerstown, MD 21740 (301) 797-4400 MII Owner
Video Management Systems Dan Hall 1004 E. Washington Street Indianapolis, IN 46202 (317) 639-6163 MII Owner	Kansas Beechcraft Corp. Richard Young PO Box 85 Wichita, KS 67201 MII Owner	S & W Productions Tom Prigge 459 Broyles Ave Paducah, KY 42003 (502) 554-3057 MII Owner	Video First Productions Ray Morvant PO Box 331 Kaplan, LA 70548 (318)643-1988	Communications Greg Honeycutt 101 Winston, St Cumberland, MD 21502 (301)742-2799 MII Owner	Johns Hopkins APL Bob Grauel Johns Hopkins Rd Columbia, MD 20723 (301) 953-6786 MII Owner	Take One Video Dan Powell 997 Headwater Annapolis, MD 21403	A/V Services Bob Pooler 674 Mass Ave (Rt 111) Boxborough, MA 01719 (508) 263-7727 MII Owner
Video Management Systems Jeff McFall 1004 E. Washington Street Indianapolis, IN 46202 (317) 639-6163 MII Owner	Fast Forward Productions Brad Burrow 12508 Summertree Olathe, KS 66062	S & W Productions Terry Schmitt 459 Broyles Ave Paducah, KY 42003 (502) 554-3057 MII Owner	Vidox Chris Allain 1223 St. John Lafayette, LA 70506 (318)237-1700 MII Owner	Communications Televideo Ltd. Charles Drozyna 9301 Georgia Ave. Silver Spring, MD 20910 (301) 585-6311 Dealer	Kennedy Krieger Institute Michele Laeh 707 N. Broadway Baltimore, MD 21211 (410)550-9448	TCI Cablevision Bob Hideo 201 S. Mechanics St Cumberland, MD 21502 (301)722-6547 MII Owner	Bob Benson Video Film Robert Benson 287 Chapel St Holden, MA 01520 (508) 829-4105 MII Owner
WFFT-TV Mac McShane 3707 Hillegas RD Ft. Wayne, IN 46808 (219) 471-5555 MII Owner	First Generation Video Wink Friesen 1802 N. Plum Hutchinson, KS 67502 (316) 662-9262 MII Owner	WPSP-Engineering Dept. Jim Franklin P.O. Box 1197 Paducah, KY 42002-1197 (502) 442-8214 MII Owner	VIP Philip Nelson 2908 Cameron St. STE B Monroe, LA 71201 (318)322-8222 MII Owner	Communications Televideo Ltd. Mr. Jan 9301 Georgia Ave. Silver Spring, MD 20910 (301) 585-6311 Dealer	Lister Hill Natl.Center For Biomedical Communications James Charuhas Bldg 38A RM B2N35 Bethesda, MD 20894 (301)496-6396	Towson State University Stacey O'Neal Dept of Speech/Communication Towson, MD 21204 (410) 830-3433 MII Owner	The Camera Corp Marty Feldman 858 Providence Hwy Norwood, MA 02062 Dealer
WIPB-TV Bob Fairchild PO Box 1708 Muncie, IN 47308 (317)285-1249 MII Owner	Heartland Productions, Inc. Bryan Wineby PO Box 4180 Shawnee Mission, KS 66204 (913)236-6088 MII Owner	Louisiana Mike Blohm 4910 Marque Dr New Orleans, LA 70127	World Christian Church Leslie Johnson Film Dept. #1808 Hwy 59 Mandeville, LA 70448-4000 MII Owner	DBM Production Douglas Maddox PO Box 20115 Towson, MD 21286 (410) 825-2848	Montgomery College Tom Cook 51 Mammaloo Rockville, MD 20850 (301)251-7159	TPI Productions Bill Perkins 5410 Goldboro Road Bethesda, MD 20817 (301) 320-5979 MII Owner	Crimson Tech Lee Wolloff 325 Vassar St Cambridge, MA 02139 (617)-868-5150 Dealer
WIPB-TV James Miller PO Box 1708 Muncie, IN 47308 (317)285-1249 MII Owner	JAT Productions Jill Ann Nichols RR 3 Box 78 Lyons, KS 67554	Channel One Video Brian Butcher PO Box 5454 Lafayette, LA 70502	WYES Mike Denning PO Box 24026 New Orleans, LA 70184 (504) 486-5511 MII Owner	Bill Goon 913 Hyde Road Silver Spring, MD 20902	Preston Trucking Bob Lyons 151 Easton Blvd. Preston, MD 21655 (301) 673-7151 MII Owner	USF&G Corp Steve Kohn 5801 Smith Ave Baltimore, MD 21209 (414)578-2916	Eastern Video Systems, Inc. Bob Strauss 2 Sterling Rd Billerica, MA 01862 (508)667-0009 Dealer
WKJG-TV Matt Kyle 2633 West State Blvd Ft. Wayne, IN 46808 (219)422-7474 MII Owner	KPTS Dave McClintock 320 W. 21st St Wichita, KS 67201 (316) 838-3090 MII Owner	Execute Productions Tom Samuels 127 S. Solomon St New Orleans, LA 701195928 (504)482-8848 MII User	Maine James Walligors 3555 N. Raymond Rd Poland Spring, ME 04274 MII User	Steve Crouch 4407 Independence St. Rockville, MD 20853 (301) 946-6380 Repair	PG County Office of TV Resources Don Mattingly 8437 Landover Road Landover, MD 20785 (301) 386-1629 MII Owner	Video on Location Jimmy Veizis 11600 Nebel St. Rockville, MD 20852 (301) 984-5823 MII Owner	GTE Labs, Inc. Rich Weiland 40 Sylvan Rd. Waltham, MA 02254 (617) 466-4151 MII Owner
WSBT AM TV Chris Thornton 300 W Jefferson Blvd South Bend, IN 46601	KSAS-TV David Bird 316 N. West St. Wichita, KS 67203 (316)942-2424 MII Owner	In-Sync Larry Christensen 13 Country Club Lane Shenandoah, LA 51601 (712)246-5848 MII User	Maryland Action Comm Research Chip Gallo 1616 Forbes St Rockville, MD 20851	Fallen Angels Films, Inc. Lynn Till 530 Fawn's Walk Annapolis, MD 21401 (410)974-0516 MII Owner	Prince Georges Co. Public Schools Scott Schiller 8437 Landover Road Landover, MD 20785 MII Owner	Video on Location Dino Veizis 11600 Nebel St. Rockville, MD 20852 (301) 984-5823 MII Owner	Mike Healy 25 Highland Terrace #2508 Plymouth, MA 02360
WTTV Fred Baumgartner 3490 Bluff Road Indianapolis, IN 46202 (317) 787-2211 MII Owner	KSNW Martin Heffner 833 N. Main Wichita, KS 67201 (316) 265-3333 MII Owner	Iowa American Heritage Cable Brian Sawyer 1729 McPherson Ave Council Bluffs, IA 51503 (712) 328-7207 MII Owner	Antietam Cable TV Bill Lucas 1000 Willow Cr Hagerstown MD 21740 (301)797-5000 x122 MII Owner	Fuji Pro Tape J. Thomas Baum 1089 Heathers Dr. Westminster, MD 21158-3602 (301) 876-9590 Manuf.	Prince Georges Co. Public Schools Chuck Wolfe 8437 Landover Road Landover, MD 20785 MII Owner	Video Transfer, Inc. Ernie Aschenbach 5709 Arundel Ave. Rockville, MD 20852 (301) 881-0270 MII Owner	Iron Fist Productions Ariel Lustig 432-A Mass Ave Arlington, MA 02174 (617) 646-5954 MII User

LCR Productions Leo Rotkiewicz, Jr. 46 Elm St South Deerfield, MA 01373-1006 (413) 665-2946 MII User	Delta College Harold Conley University Center, MI 48710 (517)686-9354 MII Owner	Q-1 Video Network Tim Hart 62 Division Coldwater, MI 49036 (517) 279-8752 MII Owner	WEMU-TV Northern Michigan University Earl Littich Marquette, MI 49885 MII Owner	Grant Booker Video Terry Grant 2543 Nicollet Ave. S Minneapolis, MN 55404 (612) 870-0028 MII Owner	Physics Curriculum and Instr Dave Hilson 22585 Woodhill Dr. Lakeville, MN 55044 MII Owner	University of Missouri Video Network James Gnar 301 Fine Arts Bldg UMKC Kansas City, MO 64110- 2499 (816)235-1094 MII Owner	Creighton University Chuck Lenowich California at 24th ST Omaha, NE 68138 MII Owner
Media Partners of MA Gary Pink 1837 Ocean St. Marshfield, MA 02050 (617) 837-5301 MII Owner	Digital Animation Corp. Ron Ware 24445 Northwestern Hwy, Suite 105 Southfield, MI 48075 (313)354-0890 MII User	Thalner Electronic Labs Karl Couyoumjian 7235 Jackson Rd. Ann Arbor, MI 48103 (313) 761-4506 Dealer	Wolohan Lumber Paul Adler 1740 Midland Rd Saginaw, MI 48603 (517) 793-4582 MII Owner	Heuton Dailey Monson Jamie Heuton 6573 City West Pkwy Eden Prairie, MN 55344 (612)943-1711 MII Owner	Promotional Films and Video, Inc. Al Peterson 1313 Cambridge St. Hopkins, MN 55343 (612) 935-2183 MII Owner	Vaugh Duplication Services Pete Leverenz 13241 Tandem Drive Creve Coeur, MO 63146 (314)576-6804	Creative Visual Larry Homan 10135 J st. Omaha, NE 68127 (800) 547-4184 MII Owner
MIT Earth & Planetary Sciences Tim Dowling 18 Vassar St Bldg 54-420 Cambridge, MA 02139 (617) 253-1785 MII Owner	Dunbar Video Productions William Dunbar 2487 Houser Rd Holly, MI 48442 (313)634-8686 MII Owner	Thalner Electronic Labs John Young PO Box 96 Bangor, MI 49013 (616) 427-8233 Dealer	WXYZ Mike Doback PO Box 789 Southfield, MI 48037 (313) 827-9490 MII Owner	Jamieson & Associates, Inc. Richard Jamieson 5200 Wilson Road - 300 Minneapolis, MN 55424 (612)920-3770	Todd Communications Tom Upmann 6545 Cecilia Cir. Minneapolis, MN 55439 (612)941-0556 Dealer	Montana	Data Security Inc. Wayne Boles 729 'Q' St. Lincoln, NE 68508 (800) 225-7554 Manuf.
New Avenue Communications Phil Alape 50 Hunt St. Watertown, MA 02172 (800)835-5222 MII User	Dan Fitzgerald P.O. Box 126 Tecumseh, MI 49286 (517) 423-8124 MII User	True Life Video Ted & Kay Slankster 9155 Davisburg Road Clarkston, MI 48348 (313) 625-9155 MII User	WZZM-TV Chuck Mikowski 645 Three Mile Rd N.W. Grand Rapids, MI 49504 MII Owner	Juntunen Video Mike Vinap 708 N. First St., Ste 131 Minneapolis, MN 55401 (612)341-3348 MII Owner	Todd Communications Bill Backlam 6545 Cecilia Cir. Minneapolis, MN 55439 (612)941-0556 ex484 Dealer	KECI-TV C.J. Camallato PO Box 5268 Missoula, MT 59806 (406) 721-2063 MII Owner	Garner Industries Scott McLain 4200 N 48th Lincoln, NE 68504 (800)228-0275 Manuf.
New England Cablevision Jerry Klineow 38 Blackburn Center Gloucester, MA 01930 (508)281-2285	Int'l Learning Systems, Inc. Larry S. Bothe Rm 120 Bell Hall Andrews University Berrien Springs, MI 49104-0087 (616)471-6052 MII Owner	University of Michigan, METN Jerry McCarty RM 1020 HH Dow Bldg Ann Arbor, MI 48109- 2136 (313) 763-1233 MII Owner	Minnesota	KARE Norm Beardsley 8811 Olson Memorial HWY Minneapolis, MN 55427 (612) 546-1111 MII Owner	Vaugh Duplication Services Kent Christiansen 7951 Computer Ave South Minneapolis, MN 55435 (800)323-0281 MII Owner	KCFW-TV Chris Neuhausen PO Box 857 Kalispell, MT 59901 (406) 755-5239 MII Owner	Godfathers Pizza Inc. Tom Elkins 9140 W Dodge Rd Omaha, NE 68114 (402)391-1452 MII Owner
Plainsong Productions Ben Achtenberg 47 Halifax Street Jamaica Plain, MA 02130 (617) 524-0980 MII User	Ken Johnston 3470 Dobie Rd Okemos, MI 48864 (517)349-2976 MII User	Vivid Visions, Inc Christopher Hart 9282 General Dr., Suite 130 Plymouth, MI 48170 (313) 453-7770 MII Owner	Alpha Video Dick Whintey 7836 2nd Ave. S. Bloomington, MN 55420 Dealer	KARE Michael Young PO Box 11954 St Paul MN 55111 (612)825-4835 MII User	Mississippi	KTVN Bill Ward 750 Dewey Blvd Butte, MT 59701 (406)494-7603 MII Owner	Johnnie Travis 9140 West Dodge Rd Omaha, NE 68114 (402)391-1452 MII User
Post Time Productions Fred Mycroft 340 Anawan Street Rehoboth, MA 02789 MII Owner	Lake Michigan College Todd Blake 2755 E Napier Ave Benton Harbor, MI 49022 (616)927-3571 x5248 MII Owner	VPM Studios Gene Casaroll 13761 Bell Court Stirling Heights, MI 48312 (313) 939-8680 MII Owner	Alpha Video Tom Egan 7836 2nd Ave. S. Bloomington, MN 55420 (612)881-2055 Dealer	King Video Cable Co. Dennis Becker 6901 Winnetka Ave. North Brooklyn Park, MN 55428 (612) 531-4422 MII Owner	WTJT, Broadcasters of MS Inc Mike Godwin PO Box 8887 Jackson MS 39284-8887 (601)372-6311 MII Owner	KULR-TV Dean Janesma PO Box 80810 Billings, MT 59108 (406) 656-8000 MII Owner	NTV Network Jerry Fushner P.O. Box 220 Kearney, NE 68848-0220 (308) 743-2494 MII Owner
ProMEDIA Floriano Cabral 246 Palmer Street Fall River, MA 02724 (508)994-0447 MII Owner	Lake Michigan College Kevin Birdall 2755 E Napier Ave Benton Harbor, MI 49022 (616)927-3571 x5249 MII Owner	Western Michigan Public Broadcasting Tim Scarpino 301 West Fulton Grand Rapids, MI 49504- 6492 (616)771-6666 MII Owner	Audio Visual Wholesaler Tom Tougies 5395 31st Ave Plymouth, MN 55447 Dealer	KTCA Sid Bloomquist 172 E. 4th St. St. Paul, MN (612)229-1242 MII Owner	American Cablevision John Denison PO Box 5454 Kansas City, MO 64131 MII Owner	KUSM TV MONT ST UNIV Thomas Jenkins Visual Comm Bldg Bozeman MT 59717 (406)994-3437 MII User	WOWT-TV Rick Kluta 3501 Farnam Omaha, NE 68131 (402) 346-6666 MII Owner
Studio 5 Productions Bill Lowell 5 TV Place Needham, MA 02192 (617) 449-0400 MII Owner	Mirage Video Communications Inc Richard Sulko 12413 S Harlem, IL 600463	Western Michigan University James Kirkland Television Department Kalamazoo, MI 49008- 3899 (616) 387-5040 MII Owner	Bundy Group J.D. Bundy Box 11098 Minneapolis, MN 55411 (612)832-3812	Marketing By Video Bill Hagan 6440 Flying Cloud Dr., STE 101 Eden Prairie, MN 55344 (612)944-3323 MII Owner	Duff Video Productions Ron Duff P.O. Box 881 Cape Girardeau, MO 63702-0881 (314) 334-1189 MII Owner	Maney Telefilm Dick Maney 842 Lexington Ave Butte, MT 29701 (406)782-8092 MII User	WOWT-TV Robert Sandoval 3501 Farnam Omaha, NE 68131 (402) 346-6666 MII Owner
Thom McAn Greg Lindgren 67 Millbrook St. Worcester, MA 01606 (508) 791-3811 MII Owner	Mt Hope Church Bob Glennon 202 S Creyta Rd Lansing, MI 48917 (517) 321-2780 MII Owner	Western Michigan University Brad Morgan Television Studios Kalamazoo, MI 49008- 5167 (616) 387-5042 MII Owner	Century Design Jody Heuring 530 15th Ave. S. Hopkins, MN 55343-7889 (612) 935-0033 MII Owner	Mayo Clinic Marvin Mitchell Video Communications Systems Rochester, MN 55905 (507) 284-2511 MII Owner	Foris Benefits Insurance Company Craig Campbell 2323 Grand Ave Kansas City, MO 64108 (816)881-8719 MII Owner	WOWT-TV Carl Bauman 3501 Farnam Omaha, NE 68131 (402) 346-6666 MII Owner	Nevada
WNAC-TV Gary Sprague 33 Pine St Rehoboth, MA 02769 MII Owner	Mt Zion Temple David McClure 4900 Maybe Rd Clarkston, MI 48348 (313)391-6166 MII Owner	Western Michigan University Janet Oliver Television Studios Kalamazoo, MI 49008- 5167 (616) 387-5042 MII Owner	Champion Auto Stores Larry Gilbertson 2101 57th Ave N Brooklyn Park, MN 55428 (612) 560-1335 MII Owner	Miller Meester Advertising Dan Saurd 17 N Washington Ave Minneapolis, MN 55401 (612) 337-9120 MII Owner	Good News Productions Stan Waite Box 222 2111 N. Main Joplin, MO 64802	Boys Town Mark Warsenki 555 N 30th St Omaha, NE 68131 MII Owner	High Sierra Video Productions Bryan Hoopes 930 Tahoe Blvd, Unit 802 Incline Village, NV 89450 (702)831-1296 MII Owner
Michigan			Cinequipt Kevin Groves 856 Raymond Ave St Paul, MN 55114 (612) 646-1780 Dealer	Northern Minnesota Public TV Bill Sanford Box 9 BSU Bemidji, MN 56601-2699	KPLR Jim Wright 4935 Lindell Blvd. St. Louis, MO 63108 (314) 454-6306 MII Owner	BioMed Communications Dept Jim Prucha 2400 California St Omaha, NE 68178 MII Owner	Markone Video Mark Carey 220 South Rock Blvd #9 Reno, NV 89502 (702)856-2011 MII Owner
Christian Family Centre Paul Maybee 1800 W US 223 Adrian, MI 49221 (517)263-6232 MII Owner	Persona Video Tony Gorkiewicz 6668 Orchard Lk Rd 200 West Bloomfield, MI 48322	WNEM TV 5 Greg Surma 107 N. Franklin St PO Box 531 Saginaw, MI 48606 (517)755-8191 MII Owner	Cinesound 2 Kevin Groves 856 Raymond Ave St Paul, MN 55114	Northland Insurance Companies Charlie Stellick 1295 Northland Dr. St. Paul, MN 55120-1146 (612)688-4721 MII Owner	Lines Video Systems 219 S Jefferson Springfield, MO 65806 (800)641-4674 Dealer	Chapman & Associates Don Chapman 1912 California St Omaha, NE 68102 (402) 3430440 MII Owner	Truckee River Studios, Inc. Larry Beldon PO Box 1529 Verdi, NV 89439 (800) 824-0977 MII Owner
Communications Systems Group Kirk Krinke 13555 Capital Ave Oak Park, MI. 48237 (313) 399-2000 Dealer	PKH Video Peter Hickman 1997 M-50 Tecumseh, MI 49286 (517) 423-2137 MII Owner	WNEM TV 5 Michael J Miller 107 N. Franklin St PO Box 531 Saginaw, MI 48606 MII Owner	Conus Communications Jonathan Meyers 3415 University Ave St Paul, MN 55114 (612) 642-4637 MII Owner	NW Airlines Bob Brandia 5101 NW Dr St. Paul, MN 55111 (612)726-0355 MII Owner	Southeast Mo State Univ David Andrews 1 University Plaza Cape Girardeau MO 63701 (314) 651-2257 MII User	Creighton University Terence Barrio 2400 California St Omaha, NE 68178 (402)280-5124 MII Owner	
Communications Systems Group Andrew McCaskey 13555 Capital Ave Oak Park, MI. 48237 (313) 399-2000 Dealer	PDQ2 MultiMedia 7465 West Grand River Brighton, MA 48116 (313) 229-0843 MII Owner		Gottry Advertising & Marketing, Inc. Rich Elsberry 5001 West 80th ST., Ste 655 Bloomington, MN 55437 Has MII				

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Euro Video Productions
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Leading Image
Larry Solomon
54 Kingsferry Rd.
Montrose, NY 10548
(914)739-5562

Locke Productions
Christopher Johnson
14336 Oak Ave
Flushing, NY 11355
MII User

Manhattan Cable TV
Dean Adrian
120 E 23rd St
New York, NY 10010
(212)598-7278
MII Owner

Manhattan Cable TV
Fred Ciccone
120 E 23rd St
New York, NY 10010
(212)598-7269
MII Owner

Manhattan Cable TV
James Oakes
120 E 23rd St
New York, NY 10010
(212)598-1787
MII Owner

Miller Pro Video
Stephen Cohen
48 W 21st Street
NY NY 10010-6994
(212)741-8011
Dealer

Moyse & Associates, Inc
Claude Moyse
PO Box 491
Altamont, NY 12009
MII Owner

Nassau County Police
(VISCOM)
Benjamin Homenick
1490 Franklin Ave.
Mineola, NY 11501
(516) 573-7013
MII Owner

NBC News Archives
(VISCOM)
Yuien Chin
30 Rockefeller Plaza, RM
922
New York, NY 10120
(212) 664-5223
MII Owner

NBC News
Mark Chomut
30 Rockefeller Plaza, RM
737
New York, NY 10120
(212) 664-5888
MII Owner

Vaughn Duplication
Services
Lloyd Dorfman
10 E. 39th St
New York, NY 10016
(212)447-1038
MII Owner

NBC News
Joe Marrone
1680 Bedford Plaza, RM
737
New York, NY 10120
(212) 664-5888
MII Owner

NBC
Bill Sacrey
30 Rockefeller Plaza
Rm 1210W
New York, NY 10112
(212) 664-7140
MII Owner

NBC
Mr. Andy Morris
30 Rockefeller Plaza, RM
1210W
New York, NY 10112
MII Owner

NBC News
Mel Weidner
30 Rockefeller Plaza, RM
807
New York, NY 10112
(212) 664-6118
MII Owner

NBC News
Stu Pearson
52-37 Second St
Long Island City, NY
11101
(718) 482-8310
MII Owner

New York City
Sanitation Department
Mike Barbarotto
Audio Visual Services
Unit
PO Box 213
Maspeh (Queens), NY
11378
(718) 507-3543
MII Owner

New York Telephone
William Basciano
1095 Avenue of the
Americas, Rm 1600
New York, NY 10036
(212) 395-0111
MII Owner

Northstar Television
Group
Mark Olkowski
405 Lexington Ave, 54th
Floor
New York, NY 10174
MII User

PCI Recording Service
Ted Hummel
737 Atlantic Ave.
Rochester, NY 14609
(716) 288-5620
MII User

PDR Productions
Neil Derosa
219 E. 44th St
New York, NY 10017
(212)986-2020
MII

OwnerPost Plus
Frank Ahrens
40 East Main
Port Jarvis, NY 12771

SUNY Institute of
Technology
Steve Perta
PO Box 3050
Utica, NY 13504
(315) 792-7180
MII Owner

Tara Audio Video Sales
Maritza Arzenal
1370 Ave of the Americas
NY NY 10019
(212)581-6950
Dealer

Vaughn Duplication
Services
Lloyd Dorfman
10 E. 39th St
New York, NY 10016
(212)447-1038
MII Owner

Vertex Video Group
Steven Zacharoff
1680 Bedford Ave. #22D
Brooklyn, NY 11225
(718) 756-0438
MII Owner

Video Keepsakes
Doris Blachut
85 Oliver Ave
Valley Stream, NY 11580

Video Magic Enterprise
Melvin Flythe
130 W 3rd St
New York, NY 10012

Vidipax
Jim Lindner
PO Box 2
Eldred NY 12732
(914)557-3600
MII User

VIZ Technologies
3861 Ocean View Ave
Brooklyn, NY 11224
(718) 714-9873
MII User

Vlahos Communications
Harvey Vlahos
State RT 156
Altamont, NY 12009
(518) 861-8176
MII User

Warner Advertising
Brian Warner
150 N. Winton Road
Rochester, NY 14610
(716)654-6710
MII Owner

WPDX
Bob Murch
222 42nd St
New York, NY 10017
(212) 210-2552
MII User

WVNY-TV
Jim Corbin
120 Arcade St
Watertown, NY 13601
(315)788-3800
MII Owner

WXXA TV
Sargent Cathrall
815 Central Ave
Albany, NY 12206
(518)438-8700
MII Owner

North Carolina

A&T State University
Arthur D. Selby
Greensboro, NC 27406
MII User

Camp Lejeune Dept.
Schools
Mirjam Bohnet
Camp Lejeune, NC 28542
MII User

Christian Faith Center
Willie Hodges
PO Box 100
Creedmoor, NC 27522
(919) 528-1580
MII Owner

Curtis Inc.
Dave Pettigrew
18517 Thicket Ct.
Charlotte, NC 28278
(800)733-2878
MII Owner

Dream Keepers Intl
Greg Davis
PO Box 2128
Morehead City NC
28557 (919)726-4888
MII User

Junior Johnson & Associates
Ron Dausenhauer
Wilkesboro, NC 28697
(919) 984-2101
MII Owner

Long Communications Group
Spencer Bullins
961 Burke St
Winston-Salem, NC 27101
(919) 725-2306
Dealer

Long Communications
Billy Register
1018 Morrisville Pkwy,
Ste D
Morrisville, NC 27560
(919) 481-1188
Dealer

Lowe's Companies, Inc.
Bill Hurd
PO Box 1111
North Wilkesboro, NC 28656
(919) 651-4933
MII Owner

Marine Graphics
Bill Lovin
Box 2242
Chapel Hill, NC 27515
(919) 362-8867
MII Owner

Mobile Television Productions
Robert Warren
2121 Middle Road
Fayetteville, NC 28301
(919) 483-4777
MII Owner

Peggy Davis Advertising Agency
Sam Davis
4025 Sunnydale Dr.
Winston Salem, NC 27106
(919) 924-8666

Purnkin Creek Video Production
Harold Ferguson
520 Coffee Ave
North Wilkesboro, NC 28659
(919) 667-7717
(919) 667-0333
MII Owner

Quail Video Product
Bob Peretic
614 Glenwood Ave
Raleigh, N.C. 27603
(919) 833-3100
Dealer

Quinn Productions
Amanda Robertson
PO Box 25474
Winston-Salem, NC 27114-5474
(919) 768-2746
MII Owner

Sara Lee Direct
Walter Orctwa
470 Hanes Mill Rd
Winston-Salem, NC 27105
(919) 519-7138
MII Owner

Southern Video Corp.
Louie Asbury
1016 S. Church St
Charlotte, NC 28203
(704) 333-5454
MII Owner

Southern Video Corp.
Gary Killough
1016 S. Church St
Charlotte, NC 28203
(704) 333-5454
MII Owner

State of North Carolina
Agency for Public
Telecommunications
Richard Danchi
116 West Jones Street
Raleigh, NC 27603
(919) 733-6341
MII Owner

Target Television
Don Kirk
1001 S Marshall St
Winston-Salem, NC 27101
MII Owner

Technical Video Systems
Jim Holladay
215 North Broad St
Winston Salem, NC 27101

TeleFax
Bill Hitchcock
PO Box 2069
Moorehead, NC 28557
(919) 240-7340
MII Owner

Video Perception
Rick Hall
1016 S Church St
Charlotte, NC 28203
(704) 358-0900
MII Owner

Walt Kline & Assoc.
Mike Laur
200
Brookstown Ave
Winston Salem, NC 27101
(919) 727-4900
MII User

WECT
Wayne Tiner
322 Shipyard Blvd
Wilmington, NC 28401
(919) 791-8070
MII Owner

WFXI-TV
Michelle LaRock
PO Box 2069
Moorehead, NC 28557
(919) 240-0888
MII Owner

W.H. Platts Company
Brooks Platts
234 Meacham street
Charlotte, NC 28203
(704) 332-9053
Dealer

WJZY
Ed McKay
PO Box 668400
Charlotte, NC 28266-8400
(704) 398-0046
MII Owner

WRAL
Al Dunbar
2619 Western Blvd
Raleigh, NC 27606
(919) 821-8555
MII Owner

WRAL
Ron Tyndall
2619 Western Blvd
Raleigh, NC 27606
(919) 821-8520
MII Owner

North Dakota

UND Aerospace
John Ness
PO Box 8009
Grand Forks, ND 58202-8009
(701) 777-4722
MII Owner

WDAY-TV
Joel Aagness
301 8th Street So.
Fargo, ND 58103
(701) 237-6500
MII Owner

Ohio

Advanced Video
Jeff Costa
1312 Wise Dr
Miamiaburg, OH 45342
(513) 461-6800
MII Owner

ALLTEL Service Corporation
Kenneth C. Nelson
2000 Highland Road
Twinsburg, OH 44087
(216) 963-1862
MII Owner

Aretta Sevastakis
1656 Archwood Ln
Toledo, OH 43614

Bear Productions
Robert Manster
2633 Warner Rd. Fowler,
OH 44418
(216) 638-3430
MII Owner

Jeff Chambers
4156 Little York Rd
Dayton, OH 45414 (513)
890-8797
MII Owner

Classic Video
Dave Givanev
5001 E. Royalton Rd
Cleveland, OH 44147
(216) 838-5377
MII Owner

Claybaugh Enterprises Inc
David Clay baugh
2959 Layhigh Rd
Hamilton, OH 45013
(513) 738-0880
MII Owner

GE
Dan Kerr
Videoconference Center
One Neuman Way
Cincinnati, OH 45215
(513) 243-3695
MII Owner

Horizon Production, Inc.
Bill Jacobs
2321 Kemper Ln
Cincinnati, OH 45206
(513) 559-0350
MII Owner

Image Video
Teleproduction
Mike Tonges
6755 Freedom Ave, NW
North Canton, OH 44720
(216) 494-9303
MII Owner

Industrial Video
John Barak
1601 N. Ridge Rd E.
Lorain, OH 44055
(216) 277-1218
Dealer

Int'l Video Center
Fadi Kdayesi
2528 Edgehill Rd
Cleveland Hghts, OH 44106
(216) 321-1440
MII Owner

Mission Video Support
Paul Klouda
10011A State Rt. 88
Garrettsville, OH 44231
(216) 527-2182
MII Owner

Mission Video Support
Vince Siason
10011A State Rt. 88
Garrettsville, OH 44231
(216) 527-2182
MII Owner

Nordson Corporation
Robert A. Schneider
555 Jackson Street
Akron, OH 44001
(216) 988-9411x4540
MII Owner

Ohio Bell Telephone Company
John Kovach
100 Erie View Plaza,
Rm 230
Cleveland, OH 44114
(216) 822-7560
MII Owner

Prestige Production & Graphics Design
John Basso
148 East Aurora Rd.
Northfield, OH 44067
(216) 467-8400

PJ Collins Co Inc
Peter Collins
PO Box 1195
Medina OH 44256-1195

B Squadron Video
Ruse Beckner
2100 Heatherwood Ct
Middletown, OH 45042
(513) 422-9552
MII Owner

Riverside Film & TV Productions
Rob Richardson, Jr.
PO Box 543
Marietta, OH 45750
(614) 373-0861
MII Owner

RPC Video
Bob Ring
6777 Engle Road, Ste D
Middleburg Heights, OH 44130
(216) 891-9797
Dealer

RPC Video
Ron Caird
6777 Engle Road, Ste D
Middleburg Heights, OH 44130
(216) 891-9797
Dealer

Stanley Steamer Int'l
Steve Whitley
5500 Stanley Steamer
Pkwy
Dublin, OH 43017
(614) 764-2007x553
MII Owner

Telxon
Kevin Gatewood
91 Springside Drive
Akron, OH 44313 (216)
666-4300
MII Owner

TW Teleproductions, Inc.
Tom Whaley
514 Penn. Ave
Sanduskey, OH 44870
(419) 621-0602
MII Owner

Vanguard Productions
Jerry Beck
7064 Huntley Rd
Columbus, OH 43229
(614) 436-4610
MII Owner

Video Components
12117 Berea Rd
Cleveland, OH 44111-1625
(800) 899-8363
Dealer

Video Duplication Services
Pete Stock
PO Box 18337
Columbus, OH 43218
(800) 289-4301
MII Owner

WAKC-TV
Earl Miller
853 Copley Rd
Akron, OH 44320
(216) 535-7831
MII Owner

WBNX-TV
Bill Cogger
2690 State Rd
Cuyahoga Falls, OH 44221
(216) 920-1019
MII Owner

WBNX-TV
Donald Richardson
2690 State Rd
Cuyahoga Falls, OH 44221
(216) 928-5711
MII Owner

WEWS-TV
Ed Miller
3001 Euclid Ave.
Cleveland, OH 44115
(216) 431-3687
MII Owner

WGBU-TV
Bill Leutz
Bowling Green Univ.
245 Troup St
Bowling Green, OH 43403
MII Owner

WGTE TV
Dan Nisconwiecki
136 Huron St
Toledo OH 43697
(419) 243-3091
MII User

WHIZ-TV
Elmer Hartmeyer
629 Downard Rd.
Zanesville, OH 43701
(614) 453-4079
MII Owner

Wiegand Audio/Video Labs
Charles Wiegand
7758 Lafayette Rd, NW
Newark, OH 43055
(614) 967-0059
Supplier

WKYC-TV
Andy Hitchcock
1403 E. 6th St.
Cleveland, OH 44114
(216) 344-3356
MII Owner

WKYC-TV
Gerald Plemons
1403 E. 6th St.
Cleveland, OH 44114
(216) 344-3359
MII Owner

WNED-TV
Alan Creed
13870 Salem Alliance Rd
Salem, OH 44460
(216) 337-3755
MII Owner

WTTE
Russ Tschimble
6130 Sunbury Rd.
Westerville, OH 43081
(614) 895-1003
MII Owner

Oklahoma

Barriater Studios
Phil Atkinson
4305 S Mingo Ste A
Tulsa, OK 74146
(918) 663-7700
MII Owner

BCD Assoc.
RM Howard
7510 N. Broadway
Oklahoma City, OK 73116
Manuf.

KJRH
Vic Turner
3701 S. Peoria St
Tulsa, OK 74105
(918) 743-2222
MII Owner

Teleproduction Unlimited
Mel Elzea
5820 South 129th East Ave
Tulsa, OK 74134
(918) 252-2909
MII Owner

ViaGrafix
Mike Webster
31 South Adair
Pryor, OK 74361
(800) 842-4723
MII Owner

Oregon

Columbia Cable of OR
Jim DeChant
14200 SW Brigadoon Ct.
Beaverton, OR 97005
(503) 644-3188
MII Owner

Fishing the West
Kerry Brown
5484 SE International Way
Milwaukie, OR 97222
(503) 634-0092
MII Owner

Hultman Media Services
Gary Hultman
300 Limp Creek Road
Grants Pass, OR 97527
(503) 474-6466
MII User

KBSP
Tim Manos
4923 Indian School Rd,
NE
Salem, OR 97305
(503) 390-2202
MII Owner

KMTR-TV
Kurt Thelen
PO Box 7308
Eugene, OR 97401
(503) 746-1600
MII Owner

Portland Public Schools
Jim Kunze
Television Services
5210 N. Kerby St
Portland, OR 97217
(503) 280-5838
MII Owner

Professional Video & Tape
Bill Floyd
10240 SW Nimbus Ave
Tigard, OR 97223
(503) 598-9142
Dealer

Psychological Research Foundation
Loren Parlo
19460 SW Shaw
Aloha, OR 97007
(503) 649-7007
MII Owner

Teknifilm/Vaughn
Jody McNamer
1434 NW 17 th Ave.
Portland, OR 97209
(503) 224-3835
MII Owner

TELETEK Video
Judy & Virgil Sipes
19275 SW Tualasum Dr
Tualatin, OR 97062
(503) 638-5035
MII Owner

Pennsylvania

NAMEDLOC Inc
Lon Crosby
430 Hollybush Rd
Bryn Mawr, PA 19010
MII User

Action Duplication
Craig Kuptow
555 North Lane, Suite
5075
Conshohocken, PA 19428
MII User

Allen Organ Company
Clark Ferguson
150 Locust St
Macungie, PA 18062
(215) 966-2202
MII Owner

Acco Chemical
Chris Myers
3801 Westchester Pike
Newtown Square, PA 19073 (215)
359-2746
MII Owner

Acorn Video
Jim Bond
48 A St.
Northumberland, PA 17857
(717) 473-9733
MII Owner

Barlieb Wallace Heitman Productions
Pamela Wallace
1680 Mine Site Rd
Allentown, PA 18103
(215) 395-7176
MII Owner

Bell Atlantic
Morris Hawk
1 Parkway, 2nd Floor
Philadelphia, PA 19102
(215) 466-3896
MII Owner

Cablevision of Johnstown
Janie Reseman
120 Southmont Blvd.
Johnstown PA 15905 (814)
535-6551
MII User

CamCast Cable
Jim Enix
11400 NE Ave
Philadelphia PA 19116
(215) 961-3813
MII Owner

Comtel Instruments
Randy Rascoe
#9 Parkway Cir Ste 180
Pittsburg, PA 15220
(412) 922-5720
Tape Supplier

Cornerstone TV
Kevin Robinson
Signal Hill Dr
Wall, PA 15148
(412) 824-3930
MII Owner

Cornerstone TV
Gary Stuart
Signal Hill Dr
Wall, PA 15148
(412) 824-3930
MII Owner

Erik Ciel Videotaping
1102 Denise Circle
Phoenixville, PA 19460-1815
(215) 933-3380
MII User

Mine Safety Appliance Co.
Josh Bayer
PO Box 426
Pittsburgh, PA 15230
(412) 967-3198
MII Owner

NAMEDLOC Inc
Lon Crosby
430 Hollybush Rd
Bryn Mawr, PA 19010
MII User

Pittsburgh Televideo Inc.
1738 N. Highland Rd.
Suite 103
Pittsburgh, PA 15241
MII Owner

Pro Video
Steve Zampana
1001 Sussex Blvd
Broomhall, PA 19008
(215) 328-7448
Dealer

Quail Video Products
Bill Frazier
949 Penn Ave
Pittsburgh, PA 15221
(412) 243-1300
Dealer

Quail Video Products
Brian Nee
949 Penn Ave
Pittsburgh, PA 15221
(412) 243-1300
Dealer

Reel Video Productions
Mark Johnson
300 Roosevelt Ave
Hollidaysburg, PA 16648
(814) 695-8054
MII Owner

RPC Video
Paul Hauser
384 Route 909
Verona, PA 15147
(412) 828-1414
Dealer

SMI Productions
Stan Mack
5100 Tilghman St.
Suite 20
Allentown, PA 18104
(215) 398-8200
MII User

St. Margarets Hospital
Rich Moore
815 Freeport Rd.
Pittsburgh, PA 15215
(412) 784-5252
MII Owner

Video Spectrum
Wayne Stephany
630 Hedgewick Dr
Lancaster, PA 17603
(717) 394-4042
MII Owner

WKUC-TV
Vincent Ugoletti
3514 State st
Erie, PA 16508 (814)
454-5201
MII Owner

WHYY
John Collins
150 N. 6th. Street
Philadelphia, PA 19106
(215) 351-1274
MII Owner

WJAC
Rob Abele
1949 Hickory Ln
Johnstown, PA 15905
(814) 255-7600
MII Owner

WPGH-TV
John Getz
750 Ivory Ave
Pittsburgh, PA 15214
(412) 931-8141
MII Owner

WPTT-TV
Chief Engineer
PO Box 2809
Pittsburgh, PA 15230
(412) 856-9010
MII Owner

WSEE-TV
Dan Nungesser
1220 Peach St
Erie, PA 16501
MII Owner

Rhode Island

Colony Cable
Dave Ribblett
169 Weybosset Street
Providence, RI 02901-0969
(401)277-7852
MII Owner

Heritage Cable
Joe Stafford
PO Box 518
Lincoln, RI 02865
(401) 765-6652
MII Owner

Logeographics
Maria Houde
PO Box 23355
Providence, RI 02903
MII User

Mark Gordon
145 Hill Side Ave
E Providence, RI 02914
(401) 273-0412
MII Owner

Narragansett TV
William Hague
25 Catawbe Blvd
E Providence, RI 02920
(401)438-3317
MII Owner

WPRJ
Jim Costa
25 Catawbe Mill Blvd
E Providence, RI 02914
(401) 438-7200
MII Owner

WPRJ
Mark Gordon
25 Catawbe Mill Blvd
E Providence, RI 02914
(401) 438-7200
MII Owner

South Carolina

Action Video Productions
Tommy Cabanias
9 E. Parkins Mill Rd
Greenville, SC 29607
(803)297-8865
MII Owner

Cable Ad Connection
Dave Rodney
PO Box 746
Johns Island, SC 29457
MII User

Greenville Technical College
Michael Conet
PO Box 5616
Greenville, SC 29606-5616
(803)250-8363
MII Owner

Motion Pictures Inc
Bruce Coy
554 Johnnie Dodds Blvd
Mt. Pleasant, SC 29464
(803)881-9997
MII Owner

Prime Cuts Productions
Lenny Spears
247 Riverland Dr
James Island, SC 29412
(803)762-0719

Ron Shecut
3404 Keenan Dr
Columbia, SC 29201
(803)765-2299
MII User

Sound & Images
Fess Shelton
PO Box 26895
Greenville, SC 29616
(803)288-8400
MII Owner

Total Audio Visual Services
Allan Dorr
1 Winsor Cove
Columbia, SC 29223
(803)788-1333
Dealer

Video South Productions
David Hasell
105 Cypress Plaza
PO Box 2249
Myrtle Beach, SC 29578
(803)236-3030
MII Owner

Walton Productions
Stan Walton
158 Cannondale Rd.
Columbia, SC 29212
(803) 731-0871
MII Owner

WBTW
Doug Carter
PO Box 100530
Florence, SC 29501
(803) 662-1565
MII Owner

W.H. Platta Company
Billy Platta
710 King Street
Charleston, SC 29403
(803)723-7604
Dealer

South Dakota

Department of Ag Communications
Stuart Felt
PO Box 2231, SDSU
Brookings, SD
(605)688-4507
MII User

KSFY
Doug Loos
300 N. Dakota Ave.,
Suite 1000
Sioux Falls, SD 57102
(605) 336-1300
MII Owner

KSFY
Eugene Schultz
300 N. Dakota Ave.,
Suite 1000
Sioux Falls, SD 57102
(605) 336-1300
MII Owner

South Dakota Public Broadcasting
Wayne Nelson
PO Box 5000
Vermillion, SD 57069
(605)677-5861
MII Owner

South Dakota Public Broadcasting
Larry Conlon
PO Box 5000
Vermillion, SD 57069
(605)677-5861
MII Owner

South Dakota Public Broadcasting
Daniel Schiedel
PO Box 5000
Vermillion, SD 57069
(605)677-5861
MII Owner

South Dakota Public TV
Peter Egart
PO Box 22188
Brookings, SD 57007-2399
(605)688-4191
MII Owner

Tennessee

Allied Communications Corp.
Mark Conrad
PO Box 101482
Nashville, TN 37224-1482
(615)391-5500
MII Owner

Allied Comm Corp
Ken sparnell
2774 S Mendenhall #6
Memphis, TN 38115

Astro Audio Visual Inc
Ed Corbitt
7507 North Shore Drive
Knowltonville, TN 37919
(615)691-7551
Dealer/Owner

Brentwood Music Inc
Rickly Blair
316 Southgate Ct
Brentwood, TN 37027

Linden Communication Group
Michael Stevenson
17 W. Pontotoc Suite 207
Memphis, TN 38103
(901) 523-0506
MII User

Miles & Associates
John Miles
755 Broad St NW
Cleveland, TN 37311
MII Owner

McKee Foods Corp.
Tom Hunter, Mgr.
AV Division
10260 McKee Rd
Box 750
Collegedale, TN 37315
(615)238-7111 x2382
MII Owner

Shop At Home Network
Alvin Hodges
Hwy 32
Newport, TN 37871
(615)623-8000
MII Owner

Shop At Home Network
Buddy Winsett
Hwy 32
Newport, TN 37871
(615)623-8000
MII Owner

Sifford Video
Lawson Turk
121 Lyle Ln
Nashville, TN 37210
(800)251-1009

Tennessee Wildlife Resources Agency
Mark Greenwald
PO Box 40747
Nashville, TN 37204
(615) 781-6502
MII Owner

Video Ideas
4762 Highway 58
Suite G
Chattanooga, TN 37416
(615) 894-2677
MII Owner

WLJT-TV
Mike Brunstetter
PO Box 966
Martin, TN 38237
(901)587-7561
MII Owner

WMC-TV
Mike Schwartz
1960 Union Ave.
Memphis, TN 38104
(901) 726-0555
MII Owner

WMC-TV
Perry Cain
1960 Union Ave.
Memphis, TN 38104
(901) 726-0555
MII Owner

World Class Productions
Frank Weeks
1300 East 9th Ave
Johnson City, TN 37601
(615)928-5753
MII Owner

WZTV
Ed Murlatt
631 Mainstream Dr
Nashville TN 37228 (615)
244-1717
MII User

Texas

Accelerated Christian Education
Don Gray
2600 Ace Lane
Lewisville, TX 75067
(214) 315-1776
MII Owner

Accent Audio/Video Inc.
Robert Boone
13616 Neutron Rd
Dallas, TX 75244
(214)458-0501
Dealer

Accent Audio/Video Inc.
Ralph Luke
13616 Neutron Rd
Dallas, TX 75244
(214)458-0501
Dealer

Aestheticians Int'l Video Inc.
Ron Renée
3606 Prescott Ave Apt C
Dallas, TX 75219-2151

Audio Visual Productions
Louis Saldana
1801 Nickerson
Austin, TX 78704

Christian Video Ministries
J.D. Danson
HCR 2
Beeville, TX 78102
(512) 358-3416
MII Owner

CompuTrac
Roger Young
222 Municipality Dr.
Richardson, TX 75080
(214) 234-4241
MII Owner

Design Comm Group
Michael Walters
206 Brocton
Victoria TX 77904 (512)
575-4952
MII User

ECI Video
Shawn Sterling
2809 Ross Ave
Dallas, TX 75201
(800)880-9400x224
MII Owner

ECI Video
Johnny Griffin
2809 Ross Ave
Dallas, TX 75201
(800)880-9400x218
Dealer

ECI Video
Mel Joiner
2809 Ross Ave
Dallas, TX 75201
(800)880-9400
Dealer

ECI Video
Eddie Dunn
1309 11th st
Wichita Falls TX 76301
(817)723-8106
MII User

Envision Multimedia a BARNHART ENTERPRISE INC.
Keith Rogers
9337-B Katy Freeway
Suite 308
Houston, TX 77024
(713) 690-6545
MII Owner

Foley's Video Dept. Steve Hemphill
Video Dept
1100 Main St
Houston, TX 77002 (713)
651-7153
MII Owner

Fuji Photo Film
Bob Sullivan
1628 West Crosby Road
Suite 100
Carrollton, TX 75006
(214) 466-9200
Manuf.

Hatikvah Ministries
Brian Jones
2437 Bay Area Blvd, Ste. 143
Houston, TX 77058
(713)286-2480

Highland Park High School
Steve Wilkes
Media Dept.
4220 Emerson St
Dallas, TX 75205
(214)453-4800
MII Owner

Industrial Audio Video
Mark Faustich
2617 Bissonnet
Houston, TX 77005
(713) 535-2375
Dealer

ISDL
Priya Dasi
400 Barsana Rd
Austin, TX 78737
(512) 288-7180
MII Owner

J Darrell Kirkley Inc.
Darrell Kirkley
11078 Morrison
Dallas, TX 75229
(214) 243-0013
MII Owner

KCEN-TV
Ken Smith
PO Box 6103
Temple, TX 76703
(817)773-6868
MII Owner

KTAB TV
Leland Ohlhausen
PO Box 5309
Abilene TX 79608
(915)695-2777
MII Owner

KTSM-TV
Andrew Kiaka
272 Shadow Mt 59
El Paso, TX 79912
(915)532-5421
MII Owner

KTSM-TV
Gregg Davison
801 N. Oregon St.
El Paso, TX 79902
(915) 532-5421
MII Owner

KTSM-TV
Rick Viardell
801 N. Oregon St.
El Paso, TX 79902
(915) 532-5421
MII Owner

KXTX TV
Harold Nash
3900 Harry Hines Blvd
Dallas TX 75219
(214)521-3900
MII User

KXXV
Jerry Copeland
PO Box 2522
Waco, TX 76702
(817) 754-2525
MII Owner

KXXV
Mike Jugert
PO Box 2522
Waco, TX 76702
(817) 754-2525
MII Owner

KXXV
Lou Strouger
PO Box 2522
Waco, TX 76702
(817) 754-2525
MII Owner

Light Ministries
Charlene Collins
PO Box 670167
Houston, TX 77067
(713)875-4448
MII Owner

Legal Media Center
Kevin McInturff
4151 SW Freeway Suite 715
Houston, TX 77027
(713) 963-0397
MII Owner

NEC America
Broadcast Equipment Dept
Jim Suttles
1417 Exchange Dr
Richardson, TX 75081
(214) 907-4744
Manuf.

On Location Video Services
Mel Rainer
PO Box 35657
Houston, TX 77035
(713) 728-1020
MII Owner

Pecan Video
Dan Cary
2254 Ravenwood Rd
Granbury, TX 76048 (817)
573-6800
MII Owner

Project Video
Gary Brewton
PO Box 5850
Beaumont, TX 77726
MII User

Pro Line Video
Jim McConnell
2601 McHale Ct. #140
Austin, TX 78758
(512)837-2000
MII Owner

Pro Line Video
Terry Nixon
2601 McHale Ct. #140
Austin, TX 78758
(512)837-2000 x22
MII Owner

Pro Line Video Skip Holcombe
4778 Research Dr.
San Antonio, TX 78240
(512)690-1234
MII Owner

Siam Satellite-TV
Mandonsiri Kattija Ari
7306 Logging Tr
Humble, TX 77346
MII User

South Plains College
Billy Alonzo
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Lubbock TX 79336
(806)894-9611
MII User

Stillpoint Productions
Robert Castaldo
706 W. Main St
Arlington, TX 76013
MII User

Texas A & M University
Bob Matey
Video Lab
Kyle Field
College Station, TX
MII Owner

Texas Department of Public Safety
Gene Henderson
Media Production Unit
PO Box 4087
Austin, TX 78773-0001
(512)465-2217
MII Owner

Texas Education Agency
Ernesto Mejia
1701 N Congress Ave
Austin, TX 78701-1494
(512)463-9054
MII Owner

The University of Texas Health Science Center
Sam Dement
Television Production Services
7703 Floyd Curl Dr
San Antonio, TX 78284
(512) 567-2220
MII Owner

The University of Texas Sports
Mike Arias
Belmont Hall
RM 224C
Austin, TX 78713
(512)471-6826
MII Owner

The Video Eye
Bob Fitch
10960 Millridge N Dr 103
Houston TX 77070
(713)890-8364
MII User

Vidcomp Distributors
Russ Robbins
232 W. 38th St.
Houston, TX 77018
(713)694-6400
Dealer

Vidcomp Distributors
Tim Mitchell
3502 Courthouse
Sugar Land, TX 77478
(713)694-6400
Dealer

Vietnam Vision
David Pham
10500 Richmond Ste 150
Houston, TX 77042 (713)
780-0533
MII Owner

Video Reflections
David Andrews
6086 Fontainebleau
Salt Lake City, UT 84121
(801) 272-3031
MII Owner

Video Works Television
Johna Boss
369 S 900 E
Salt Lake City UT 84111 (801)
565-8754
MII User

Virtual Media
421 S 400-E
Salt Lake City, UT 84111 (801) 355-8585
MII Owner

Word Perfect Corp.
Steve McCurdy
1555 N. Technology Way
Orem, UT 84057
(801) 228-4916
MII Owner

Word Perfect Corp.
Todd Mortensen
1555 N. Technology Way
Mail Stop KA110
Orem, UT 84057
MII Owner

Word Perfect Corp.
Scott Myler
1555 N. Technology Way
Orem, UT 84057
(801) 228-4900
MII Owner

Xact Ware Corp
Jim Loveland Jr.
313 E 1200 South,
Suite 101
Orem, UT 84058
(801) 226-2251

Multi-Dimensional Media Svcs
Loran Swinson
9127 South 255 West
Sandy, UT 84070 (801)
561-2777
MII Owner

LDS AV
Peter Unwin
A/V Dept.
50 East North Temple
Salt Lake City, UT 84150
MII Owner

Scott Nelson Productions
Scott Nelson
5006 S. Fairbrook
Holladay, UT 84117
(801) 272-5428
MII Owner

The Studio
Russ Relyea
342 W. 200 S.
Salt Lake City, UT 84101
(801)595-8800
MII Owner

TV Specialists
Bert Alvey
180 East 21st Sout
Salt Lake City, UT 84115

The Valley Channel
Earl Rouse
426 N 400 E
Logan, UT 84321
(801)752-7537
MII User

Utah Valley Community College
Tom Nelson
800 West 1200 South
Orem, Utah 84058
MII Owner

Video Lines
Dennis Lionbee
267 S. Mountainland
Orem, UT 84058
(801) 226-0344
MII Owner

Video Reflections
David Andrews
6086 Fontainebleau
Salt Lake City, UT 84121
(801) 272-3031
MII Owner

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Salt Lake City UT 84111 (801)
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Vermont

Iris Multimedia
Robert Logsdan
PO Box 726
Burlington, VT 05402
MII User

MLM Studios
Michele Moyse
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West Brattleboro, VT.
05301

Virginia

2PM Multimedia
Jim Wine
P.O. Box 2
Linden, VA 22642
(703) 636-4142
MII Owner

AMPROD Inc.
Ken Santucci
4531 Stone Pine Court
Chantilly, VA 22021
(703) 818-1353
MII Owner

Applied Computer
Techniques
Christopher Moberg
1800 Diagonal Rd
Suite 600
Alexandria, VA 22314
(703) 684-3125
MII Owner

Walter Arandia
935 S Buchanan St #44
Arlington, VA 22204-3060

Atlantic Broadcast
320 Lee Highway N
Troutville, VA 24175

AVEC Electronics Corp.
John Heinke
711 Granby St
Norfolk, VA 23510
(804) 627-3502
Dealer

AVS
Jeff Kreger
3330 Bourbon St.
Fredericksburg, VA 22408
(703) 371-8324
MII Owner

Henry Boisvert
4225 N. Henderson Rd
Arlington, VA 22203
MII User

Bon Adventure Video
Communications
David Jennings
3329-B Doubo
Fredericksburg, VA 22408

Zack Burkett Productions
Zack Burkett
14162 Marquis Rd
Unionville, VA 22567
(703) 854-6502
MII User

Commonwealth Film Inc
Rodney Asbridge
1500 Brook Rd
Richmond, VA 23220
(804)649-8611
MII Owner

Creative Teleproductions
Bruce Braun
61 Arrowhead Drive
Lynchburg, VA 24502
(804)2393752
MII Owner

Department of Justice
Dale Linden
Bldg 27958A
Quantico, VA 22135
MII Owner

Department of Justice
Noel Herold
Bldg 27958A
Quantico, VA 22135
MII Owner

Empire Video
Robert Rositzke
3412 Ransgate Ter.
Alexandria, VA 22309
(703) 360-6623
MII User

Evening Productions
Victoria Eves
PO Box 2065
Falls Church, VA 22042
MII User

Fairfax Hospital Media
Center
Debbie Gregory
2832 Juniper St
Fairfax, VA 22031

The Family Channel
Russ Murphy
1000 Centerville Turnpike
Virginia Beach, VA
23463
(804) 523-7874
MII Owner

Garco Communications
Rolando Garco
PO Box 3262
Reston, VA 22090
MII User

Gardie-McGrath (Int'l) Inc.
Dave Gardie
1950 Roland Clarke Pl.,
Ste 100
Reston, VA 22091
(703) 620-6000
MII Owner

George Mason University
Susan Kehoe
Univ. Drive TV Studio
Fairfax, VA 22030
(703) 323-3586
MII Owner

Gingerbread Productions
1323 Shepard Dr.
Sterling, VA 22170
(703)450-7722

C. Mark Guenther
7529 McWhorter Pl.#303
Annandale, VA 22003
(703) 941-6943
MII User

Network Video Services
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5600 B General
Washington Dr.
Alexandria, VA 22312
(800) 289-3827

Norfolk Naval Shipyard
A/V Department
Bill Whitford
Bldg 33 Code 120
Portsmouth, VA 23709
(804) 396-3408
MII Owner

Park Avenue
Teleproductions
David Trownell
3500 Maryland Ct
Richmond, VA 23233
MII Owner

Petrel Publishing
Gene Bjerkle
312 Carry at
Williamsburg, VA 23185
(804)229-7667
MII User

Philip Morris USA
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P.O. Box 26603
Richmond, VA 23261
(804) 274-3721
MII Owner

Philip Morris USA
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MII Owner

Public Broadcasting
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1320 Braddock Place
Alexandria, VA 22314
(703) 739-5471
MII Owner

Public Broadcasting
Service
Larry Jefferson
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Alexandria, VA 22314
(703) 739-5204
MII Owner

Public Broadcasting
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Keith Ellsworth
1320 Braddock Place
Alexandria, VA 22314
(703) 739-5302
MII Owner

Reed Film & Video
Lloyd Reed
9493A Silver King Ct
Fairfax, VA 22031
(703) 385
MII Owner

Roanoke Memorial
Hospitals
Edward Hamilton
Audio/Visual Ed
PO Box 13367
Roanoke, VA 24033
(703)981-7673
MII Owner

Russell & Associates
Sam Russell
P.O. Box 877
Marion, VA 24354
(703) 783-2251
MII User

Sallie Mae
Charlie Hite
200 Fairbrook Dr
Herdon, VA 22070
(703) 834-5737
MII Owner

Signet Bank
Mike Blackler
Video Department
11013 W. Broad St. Rd.
Glen Allen, VA 23060
(804) 0747-2064
MII Owner

Stephen Berry Production
Services
Stephen Berry
4512 Southampton
Richmond, VA 23235
(804)320-0758
MII Owner

Steve Radcliffe
Commanding Officer
NETSCLANT BLDG W-
313
Attn: N52 Naval Station
Norfolk, VA 23511-6197

Thomas Communications
William Aylward
2550 Huntington Ave
Suite 205
Alexandria, VA
(703)329-0102
MII User

Tuckahoe Orthopaedics
Assoc.
Orthopaedic Research of
Virginia
Mike Cockerham
8919 Three Chopt Rd
Richmond, VA 23229
(804)285-7336
MII Owner

Philip Morris USA
Carmen Inge
P.O. Box 26603
Richmond, VA 23261
(804) 274-3721
MII Owner

Ultra-Sound A/V
Matt Bright
10108 Timberlake Rd
Lynchburg, VA 24502
(804)237-4549
MII Owner

Union Theological
Seminary
John Coffman
Media Services Dept.
3401 Brook Rd
Richmond, VA 23227
(804)278-4323
MII Owner

Video Services, Inc.
Jim Howell
9305 Broad Meadows Rd
Glen Allen, VA 23060
(804) 346-0835
Repair

Virginia Baptist Board
Glenn Starling
P.O. Box 8568
Richmond, VA 23226
(804) 672-2100
MII Owner

Vision Enterprises
Michael Suter
P.O. Box 2460
Christiansburg, VA 24068
(703) 381-0724
MII Owner

WRJH-TV
Eldon Brown
1925 Westmoreland St
Richmond, VA 23230
MII Owner

WVPT-TV
John Hodges
298 Port Republic Rd
Harrisonburg, VA 22801
(703)434-5391

Zack Burkett Productions
Zack Burkett
14162 Marquis Rd
Unionville, VA 22567

Zion Systems
Richard Hiett
1361 Lincolnshire Dr.
Harrisonburg, VA 22801
(703) 433-7700
MII User

Washington

Blue Mountain
Broadcasting
Lynelle Childs
PO Box 205
College Place, VA 99324
(509)529-9149
MII User

Boyd Medical Productions
Larry Boyd
PO Box 61025
Seattle, WA 98121

Bristol Productions
Karl Schmidt
2401 Bristol Court SW
Olympia WA 98502 (206)
754-4260
MII User

KEPR
Don Eckis
PO Box 2648
Pasco, WA 99302
(509)547-0547
MII Owner

KHQ
Don Carmichael
P.O. Box 8088
Spokane, WA 99203
(509) 448-4655
MII Owner

KHQ
Jeff Hite
P.O. Box 8088
Spokane, WA 99203
(509) 448-4655
MII Owner

Kostov & Assoc.
Multimedia Studios
Michael Kostov
221 First Ave West, Ste
120
Seattle, WA 98119
(206)285-2797
MII Owner

Kramer Video
Tom Kramer
PO Box 22446
Seattle, WA 98122
(206) 322-6555
MII Owner

Lon Gibby Productions
Lon Gibby
East 113 Magnesium
Spokane, WA 99208
(509)467-1113
MII Owner

Mountain View TV
Anthony Evans
1500 SE Blainmont Dr
Vancouver, WA 98684
(206) 253-2588
MII Owner

National Videotape Co.
Marl Scimmon
4200 23rd Ave W
Seattle, WA 98199
Supplier

Professional Services
Media
Rich Kraemer
PO Box 4005
Tampa, WA 98501
(206)786-1686
MII Owner

Professional Video &
Tape
Derrel Colbert
917 134th St.
S.W. ste. A8
Everett, WA
98204 (206)
743-8811

Puget Sound Power &
Light Company
Charles Nishida
PO Box 97034
OBC-09W
Bellevue, WA 98009-9734
(206) 454-6363 x3231
MII Owner

Seabird
Joshua Gordon
19710 63rd Lane N.E.
Seattle, WA 98155
MII User

TDS Mediaquest
Wayne Dymess
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Kent WA 98031
(206)852-1074
MII User

University of Washington
Al Ross
8022 27th NE
Seattle, WA 98115-4633

University of Washington
Jack Armstrong
Instructional Media Svcs
Main St DG-10
Seattle, WA 98195
MII Owner

Videoland Productions
Mitch McGearry
805-C College St. SE
Lacey, WA 98503
(206) 491-1332
MII Owner

Walla Walla College
Ken Priddy
204 S College Ave
College Place WA 99324
(509)
527-2307
MII User

Washington Natural Gas
John Cox
815 Mercer Street
Seattle, WA 98111
(206) 622-6767
MII Owner

Washington Natural Gas
Chia Nardine
815 Mercer Street
Seattle, WA 98111
MII Owner

West Virginia

AV Media Services
Engineer Dept
615 9th St.
PO Box 2523
Huntington, WV 25726-
2523
MII Owner

AV Media Services
Jim Cornett
605 9th St
Ste 604 Box 2
Huntington, WV 25701

Consolidated Media
Systems
Larry Cox
PO Box 649
Scott Depot, WV 25560
(304)744-4804
Supplier

E.I. Dupont
Jack Green
901 W. Dupont Ave.
Belle, WVA 25015
(304) 357-1835
MII Owner

Seneca Communications
Inc.
Chuck Sizemore
1321 Dunbar Ave
Dunbar, WV 25064
(304) 766-8740
Dealer

Spectra Media
Gary Simmons
2410 Woodland Dr
South Charleston, WV
25303
(304)744-7725
MII Owner

West Virginia University
Dept. Radio & TV
Rt 10 Box 3048
Ramada Rd
Morgantown, WV 26506
MII User

WOAY-TV
Jim Martin
RTE 16 South
Oak Hill, WV 25901
(304) 469-3361
MII Owner

WVAH-TV
Raymond Beckner
11 Broadcast Plaza
Hurricane, WV 25526
(304) 757-0011
MII Owner

WYVN
Bill McDonnell
1 Discovery Pl
Martinsburg, WV 25401
(304) 267-6180
MII Owner

WYVN
Bob Baker
1 Discovery Pl
Martinsburg, WV 25401
(304) 267-6180
MII Owner

Eaton Corporation
Jim Heise
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Milwaukee, WI 53216
(414) 449-6216
MII Owner

Wisconsin

Avonix
Ken Mushbauer
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Brookfield, WI 53008-
0506
(414) 783-6050
Dealer

Avonix
Bob Buss
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3495 N. 124th St
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(414) 783-6050
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(414) 783-6050
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Avonix
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(414) 783-6050
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Avonix
Michael Sieb
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3495 N. 124th St
Brookfield, WI 53008-
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(414) 783-6050
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Avonix
Rob Di Frances
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3495 N. 124th St
Brookfield, WI 53008-
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(414) 783-6050
Dealer

Camera Corner Inc.
Earl Neville
529 N. Monroe St.
Green Bay, WI 54301
Dealer

Michael Bena
2976 Albert Dr
Green Bay, WI 54311
(414) 431-2555
MII User

Centercom
Bob Harmon
5737 W. Hemlock Street
Milwaukee, WI 53223
(414) 353-2001
MII Owner

C.F. Struck Corp.
Charles F. Struck
PO Box 307
W51 N545 Struck Ln
Cedarburg, WI 53012
(414)377-3300
MII Owner

David Larson Productions
David Larson
5910 N. Lilly Road
Menomonee Falls, WI
53051
(414) 252-4122
MII Owner

DVS Video Productions
Doug Cooper
1615 Henderson
Beloit, WI 53511

Eaton Corporation
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4201 N. 27th St
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(414) 449-6216
MII Owner

Excel Communications
Jim Dorman
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Brookfield, WI 53005
(414)786-0686
MII Owner

Firstar Corporation
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(414) 765-6228
MII Owner

Fraser Orton Productions
Dennis Fraser
2150 Memorial Dr.,
Suite 212
Green Bay, WI 54303
(414) 494-6150
MII Owner

Image Makers Advertising
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740 North Pilgrim Pkwy
Elm Grove, WI 53122
(414)785-1709
MII Owner

Morsine Park Technical
College
Bob Haase
P.O. Box 1940
Fond Du Lac, WI 54936-
1940
(414) 929-2112
MII Owner

NWTC
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Green Bay, WI 54307-
9042

Northeast Tech. College
John Siemering
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Green Bay, WI 54307-
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MII Owner

Optics & Images
David Anderson
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(414) 465-9040
MII Owner

Paul Hying
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Green Bay, WI 54303
(414)494-8711
MII User

P.A. Bergner & Co.
Jim Bryock
331 W. Wisconsin Ave.
Fourth Floor
Milwaukee, WI 53203
(414)347-5207
MII Owner

Promotions Unld Corp
Jay McCollum
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Racine WI 53126
(414)554-8484
MII User

Reimers Photo Material
Co.
Dan Fritz
300 E. Bay
Milwaukee, WI 53207
MII Owner

Studio Gear
Robert Wiese
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Milwaukee WI 53202
(414)225-3777
MII User

Universal Production Int'l
Bob Kanne, Jr.
4415 W. Forrest Home
Ave
Milwaukee, WI 53219
(414) 321-0874
MII Owner

University of Wisconsin Bager Football 1440 Monroe St. Madison, WI 53711 MII Owner	Lethbridge Cablenet Mark Doran 1232 - 3 Ave. South Lethbridge, Alberta T1J 0J9	Asian Television Network Prakash Naidoo 130 Pony Dr. Newmarket, Ontario L3Y 7B6 (416) 836-6460	MacLean Hunter Cable Rob Barrie 80 Worcester Rd Etobicoke, Ontario M9W 1K7	University of Toronto Ron Beardon Media Centre 563 Spadina Ave. Toronto, Ontario M5S 1A1	Inter Cite Video Victor Dilela 8270 Maynard Montreal PQ H4P 2C5	STV - Saskatoon Len Virog 218 Robin Crescent Saskatoon, Saskatchewan S7L 7C3
Vaughn Duplication Services Tom Brunhart 700 West Michigan Ave. Ste 150 Milwaukee, WI 53233 (414) 276-6511 MII Owner	Montage Communications Michael Pryszka Lower Floor 611-10th Ave. S.W. Calgary, Alberta T2R 0B2	Asian Television Network Shan Chandrasekar 130 Pony Dr. Newmarket, Ontario L3Y 7B6	MacLean Hunter Cable Merle Zorber 80 Worcester Rd Etobicoke, Ontario M9W 1K7	University of Toronto Ernie Lopez 119 St. George Street North Wing, Room 27 Toronto, Ontario M5S 1A1	Le Studio du Centre-Ville Michel Blodeau 1168 rue Bishop Montreal, Quebec H3G 2E3	STV - Saskatoon Brian Taylor 218 Robin Crescent Saskatoon, Saskatchewan S7L 7C3
VIDTEK James Lillis 9235 W. Capital Dr Milwaukee, WI 53222 (414) 466-7488 MII Owner	Shaw Cable Systems Ernie Poscente 7605 50th St. Edmonton, Alberta T6B 2W9	Atchisound Prod. Services Don Atchison 1589 Drake Ave Ottawa, Ontario K1G 0L7	MacLean Hunter Cable Jim Chapman 80 Worcester Rd Etobicoke, Ontario M9W 1K7	University of Windsor Tom Fuerth Communications Dept. Windsor, Ontario N9B 3P4	Ordigraphe Inc Denis Rivard 3740 Boul. Matte Brossard, Quebec	Overseas
Wausau Insurance Paul Hunsinger The Westwood Conference Center 1800 W. Bridge St. Wausau, WI 54401 (715) 847-7772 MII Owner	Shaw Cable Systems Gene Sydor 7633-50 Street Edmonton, Alberta T6B 2W9	Axiom Productions Gerry Matthews 69 Raymond Street Guelph, Ontario N1H 3S4	Meta Media Productions Andrew Ruhl 33 Norwich Street East Guelph, Ontario N1H 2G7	Video Events John Phillips 6 Winthrop Ave Toronto, Ontario M4K 1C9	Premier Choix TVEC Inc. Chantal Gagnon 2100 Ste - Catherine Ouest #800 Montreal, Quebec H3H 2T3	Caribbean
Worthwhile Films Steve Breaker 333 W. Mifflin St. Madison, WI 53703 MII Owner	British Columbia	CBC - Windsor Bruce Taylor 825 Riverside Drive W. Windsor, Ontario N9A 1K7	Municipality of Toronto Community Services Dept Paul Downey 590 Jarvis St 6th Floor Toronto, Ontario M4Y 2J5	Vid Vid Video Blake Robson 17 Easton Road Bramford, Ontario N3P 1J4	Productions du Deluge Jean Perrier 797 Valiquette Verdun, Quebec H4H 2E1	Caribbean Communications Net Stephen Seedanish 35 Independence Square Port of Spain, Trinidad (809) 627-7463 MII User
WYOU Frank Maiale 1619 Monroe St Madison, WI 53711-2021 (608) 258-9644 MII Owner	Shaw Cable Furio Sorrentino 1471 Pemberton Ave. North Vancouver, B.C. V7P 2R9	CBC - Windsor Rick Baillargeon 825 Riverside Drive W. Windsor, Ontario N9A 1K7	North York School Board Neville Dean 85 Peckham Ave. North York, Ontario, N2R 2V4	York University Dave Walton Sedman Bldg. 4700 Keele Street Toronto, Ontario M3J 1P3	Projet IMAGE Jose Forest 4565, Chemin de la Reine Marie Montreal, Quebec H3W 1W5	Video Associates Limited 7 Bergnac Rd. Maraval Trinidad, West Indies (809) 628-3557 MII Owner
KCWC TV Gregory Ray 2660 Peck Ave Riverton, WY 82501	Shaw Cable Peter Williams 1471 Pemberton Ave. North Vancouver, B.C. V7P 2R9	CFMT - CH. 47 Pip Boia 545 Lakeshore Blvd. West Toronto, Ontario M5V 1A3	Ontario College of Art George Dougherty 100 McCaul Street Toronto, Ontario M5T 1W1	Prince Edward Island	SportAction Video 2323 Boul. Versant Nord Suite 204 St. Foy, Quebec G1N 4P4	Banamex, SA Communication Institute German Berna/Emma Fox Uruguay 19, COL., Centro Mexico 06000, D.F. Mexico (011) 525-225-8023 MII Owner
KCWC TV Roger Hicks 2660 Peck Ave Riverton, WY 82501	The Videomaker Sig Poeppel 2160 Van Horne Drive Kamloops, B.C. V1S 1L7	CFMT - CH. 47 Brian Herling 545 Lakeshore Blvd. West Toronto, Ontario M5V 1A3	Ontario College of Art Michael Page 100 McCaul Street Toronto, Ontario M5T 1W1	J.W. Woods Electronics Bill Woods 17 Buell Rd Mermaid, RR.5 Charlottetown, PEI C1A 7J8	Tele Metropole Inc Sylvain Jeannotte 1600 Maisonneuve East Montreal H2L 4P2	CNI Martha F Sandoval 185 Playa Roqueta Mexico of 08830 Mexico (525) 3259085 MII User
Pronghorn Productions Dudley Irvine PO Box 703 Lander, WY 82520 (307) 332-9714 MII Owner	VIDCOM Michael Olelock 3-1854 West First Ave. Vancouver, B.C. V6J 1G5	Corona Communication Doug Reynolds 500 Barrydowne Rd. Sudbury, Ontario P3A 3T3	Rainbow Video Concepts Gil Drees Unit 205 607 Heritage Dr. Kitchener, Ontario N2B 3J2	York Point Productions Stewart Smith 8 Falconwood Road Charlottetown, PEI C1A 6B5	Universite de Montreal Jean-Marie Herbert Services Audio Visuels CP 6128 Succ A Montreal, Quebec H3C 3J7	CNI Alejandro Busquets Galeana 100 La Joya Tlapan Mexico of 14090 Mexico (525) 3250985 MII User
EM/Media Jim Goertz #200 - 116 - 8th Ave. S.W. Calgary, Alberta T2P 1B3	Canadian Pacific Railway Ron Lesicki Jarvis & McPhillips Winnipeg, Manitoba R3B 0J7	Edcom Multi Media Rich Kramer 350 Shirley Ave. Kitchener, Ontario N2B 2E1	Ryerson Poly Technical Brad Fortner 350 Victoria Street Toronto, Ontario M5B 2K3	Island Cablevision Wendall Ellis 100 Cable Court Charlottetown, PEI C1B 1A9	Universite de Montreal Audiovisual Michael Champagne C.P. 6128 - SUCC "A" Montreal, P. Quebec H3C 3J7 (514) 343-7283	South America
Glenrose Rehab. Hospital Randy Robertson 10230-111 Ave. Edmonton, Alberta T5G 0B7	Nova Scotia	Humphries Productions Stan Humphries 93 Downey Road Guelph, Ontario N1C 1A1	Scarborough Board Alex Maropakis 52 McGriskin Road Scarborough, Ontario M1S 4G5	Quebec	Universite du Quebec a Montreal - Denis Vaillancourt C.P. 8888, Succ. "A" Montreal, Quebec H3C 3P8	Imagen Satelital SA Fermín Brillante Parana 326 2 PISO Buenos Aires Argentina (541) 49-5500
Grant McEwan College Media Services Peter Brown Bldg A Room 383 10700 - 104 Ave. edmonton, Alberta T5J 4S2	Halifax Cable Brett Smith PO Box 8660, Stn A 5841 Biliby St Halifax Nova Scotia B3K 5M3	Image Projection John Chyurlia 15 Capella Court Unit 109 Nepean, Ontario K2E 7X1	Sheridan College Todd Hallam Tech Services 1430 Trafalgar Road Oakville, Ontario L6H 2L1	CKSH-TV Marcel Aganier 340 Boul. Industriel Sherbrooke, Quebec J1L 1Z9	Universite De Sherbrooke M.A. Rousseau 2500 Boul. de l' Universite Sherbrooke PQ J1K 2R1	Corp Video Carrillo LTDA Jose Carrillo Calle 70A1130 Bogota, Columbia (571) 212-2250 MII User
Grant McEwan College Media Services Ted Zazula Bldg A Room 383 10700 - 104 Ave. edmonton, Alberta T5J 4S2	Advanced Video Prods Mark Geier 28 Dywin Ct. Cambridge, Ontario N1R 7A4	Lambton College Mervin Newcombe PO Box 969 Sarnia Ontario N7T 7W2 Canada	Sheridan College Ken Walker 1430 Trafalgar Road Oakville, Ontario L6H 2L1	CKTM-TV Trois Rivières 4141 St. Jean Blvd Trois Rivières, Quebec G9A 5G3	LRK Video Production Roy Kemp 602 Preston Ave. Saskatoon, Saskatchewan S7H 2V2	CCT Broadcast Humberto Yepes Posaje Carlos Tamayo 172 Quito Ecuador (593) 445-081 MII User
AEC Computers Jann Teng R.R. #7 Providence Line Peterborough, Ontario K9J 6X8	Maximum Productions Michael Jerome 730 Cochrane Dr. Markham, Ontario L3R 8E1	MBST Lifetime Prod. 5 DeWitte Court Markham, Ontario L3P 3Y4	Soft Science Associates Ltd. Eric Harris R.R. #1 Gore's Landing, Ontario KOK 2E0	Dodier Design M.Y. Dodier 635 Riel Ascot, Quebec J1H 5V7+	Size Small Productions John Lumby 34 Degeer Crescent Saskatoon, Saskatchewan S7H 4P7	STV - Regina Brian Sather 370 Hoffer Drive Regina, Saskatchewan S4N 7A4
Agincourt Productions Perren Baker 20 Kinnear Court Richmond Hill, Ontario L4B 1K8	MacLean Hunter Cable Manny Florio Parkdale Studio 47 Lisgar St Toronto, Ontario M6J 3T4	St. Clair College Roger Faubert 2000 Talbot Road West Windsor, Ontario N9A 6S4	Infographie Michel Faubert 520 Landreville, Unit 1A Ile des Soeurs, Quebec H3E 1B4	STV - Regina Ron Mittelholz 370 Hoffer Drive Regina, Saskatchewan S4N 7A4		

Ideas! Suggestions! Comments!

This is your newsletter, please feel free to contribute any MII related material of interest to the MII user public. If you have any recent MII happenings, or if you'd like to tell us about your facility, send us your typed press release. (Photographs are also accepted.

Just let us know if you'd like them returned.)

Also, we are in the process of changing the look of the newsletter. A new computerized publishing program gives us a creative edge in design. So if you have any ideas about improvements or additions that should be made, please let us know!

Phone Us! Fax Us! Write Us!

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